



IVCA Conclave 2021

Date: 17-19 March, 2021

Time: 17 March, 6:00 pm - 10:35 pm

18 March, 4:00 pm - 9:45 pm / 19 March, 3:50 pm - 10:25 pm

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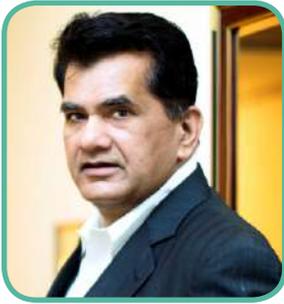
Founded in 1911, Khaitan & Co is one of the oldest and largest Indian law firms.

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GOVERNMENT SPEAKERS / KEYNOTE SPEAKERS



Shri Amitabh Kant, CEO, NITI Aayog

Amitabh Kant is presently CEO of National Institution for Transforming India (NITI Aayog). He is a member of the Indian Administrative Service, IAS (Kerala Cadre: 1980 batch). He is the author of Branding India-An Incredible Story, "Incredible India 2.0-Synergies for Growth & Governance" and he has edited "The Path Ahead- Transformative Ideas for India". Kant has been a key driver of the "Make in India", Startup India, "Incredible India" and God's Own Country" initiatives that positioned India and Kerala State as leading manufacturing and tourism destinations. These campaigns have won several international awards and embraced a host of activities – infrastructure development, product enhancement, private-public partnership and positioning and branding based on extensive market research.

Amitabh Kant has been the Chairman& CEO of the Delhi Mumbai Industrial Corridor Development Corporation (DMICDC). The Delhi Mumbai Industrial Corridor (DMIC) is being developed by the Government of India as a global manufacturing and investment destination supported by world class infrastructure and enabling policy framework. The DMIC project is aimed at the development of futuristic, smart industrial cities in India which will converge and integrate next generation technologies across sectors. The DMIC cities will address not merely the urbanization requirements of India, but with manufacturing as the main economic base, will also contribute significantly to the economic growth of India.

In his capacity as Secretary (Department of Industrial Policy and Promotion) Govt. of India, he vigorously drove the Ease of Doing Business initiative and ranking of States on outcome parameters. These initiatives have led to India making a quantum jump in the World Bank's Ease of Doing Index and enabled Indian States to compete in the spirit of competitive federalism.

Mr. Kant has been the recipient of Economic Times Policy Change Agent of the Year Award, the Bloomberg TV Personality of the year Award, the NDTV Administrator of the year Award and the Distinguished Fellowship of the Institute of Directors. He is the recipient of One Globe Award-2016 for leadership in Transforming Governance for the 21st Century. He is also the recipient of Sir Edmund Hillary Fellowship awarded by the Prime Minister of New Zealand. He is a Member of the Steering Board of "Shaping the Future of Production Systems" of World Economic Forum. He is also the recipient of Golden Peacock Award for Leadership in Economic Transformation-2017.

Amitabh Kant has worked as CEO, Delhi-Mumbai Industrial Corridor Corporation, CMD – ITDC, Joint Secretary – Ministry of Tourism, Government of India, Secretary – Tourism, Government of Kerala, Managing Director, Kerala State Industrial Development Corporation, District Collector, Kozikhode and Managing Director, Matsyafed. During his tenure in Kerala he structured the Calicut Airport as a private sector project based on User's Free and developed the BSES Power Project and Mattanchery Bridge under Private Public Partnership. He was also responsible for introducing new technology (fiberglass crafts and outboard motor) in the fisheries sector and launching beach level auctions which substantially enhanced returns to traditional fishermen.

Amitabh Kant did his schooling from Modern School, Delhi, graduation in Economics (Hons) from St. Stephens, Delhi University and M.A from Jawaharlal Nehru University. He is a Chevening Scholar. He has also undertaken a mid-term course with John F. Kennedy School of Government, Harvard University and Indian Institute of Management (IIM), Ahmadabad.



Shri Jayant Sinha, Chairperson of the Standing Committee for Finance, Parliament of India and BJP Lok Sabha Member of Parliament from Hazaribagh, Jharkhand

Mr. Sinha is a second term Member of Parliament from Jharkhand, India. Mr. Sinha won his Lok Sabha elections in 2014 and 2019 with record margins. As Chairperson of the Standing Committee for Finance, Mr. Sinha leads the 31 member Parliamentary panel that has oversight of the Ministries of Finance, Corporate Affairs, Statistics & Program Implementation, and the Niti Aayog (the government planning agency). In addition, the panel has Parliamentary responsibility for the Reserve Bank of India, the Securities & Exchange Board of India, the Insolvency & Bankruptcy Board, and the Insurance and Pension regulatory authorities.

Previously, Mr. Sinha served on India’s Council of Ministers from 2014 to 2019; first, as the Minister of State for Finance and then as the Minister of State for Civil Aviation. During his time as a Minister, Mr. Sinha gained wide recognition as an innovative and results-oriented policymaker with singular successes ranging from piloting the legislation that brought in India’s game-changing bankruptcy code to establishing India’s sovereign wealth fund (the National Infrastructure Investment Fund) to privatizing multiple airports under an entirely new regulatory framework. As Aviation Minister, Mr. Sinha was instrumental in upgrading safety and security across India’s fast-growing aviation system. He launched the UDAN Regional Connectivity Scheme which expanded the number of operational airports in India by 50% in just three years. Mr. Sinha also implemented several major digital initiatives such as the DigitalSky Drone policy and the DigiYatra digital traveler program.

Prior to his career in public service, Mr. Sinha was Partner at Omidyar Network (ON) and the Managing Director of Omidyar Network India Advisors, where he led overall investment strategy and operations in India from 2009 to 2013. At Omidyar, Mr. Sinha made venture capital investments in a variety of companies including two unicorns: Quikr and DailyHunt. Before joining Omidyar Network, Mr. Sinha was Managing Director at Courage Capital Management, where he led Global Technology and India-related investing for a billion dollar global special situations hedge fund. Mr. Sinha joined Courage Capital in 2006 after twelve years with McKinsey & Company, where he was a Partner in the Boston and Delhi offices, and co-led the Global Software & Services Practice.

As a global thought leader, Mr. Sinha is a widely published author with articles in the Financial Times, Times of India, Economic Times, Indian Express, Business Standard, Harvard Business Review, and the McKinsey Quarterly. He has pioneered new thinking on platform-based businesses, market regulation, innovation-driven entrepreneurship, and sustainable development. Mr. Sinha is sought after in the global and Indian media for his perspectives on these topics.

Mr. Sinha has an MBA with Distinction from the Harvard Business School, an MS in Energy Management & Policy from the University of Pennsylvania, and a BTech with Distinction from the IIT Delhi. He was awarded the Distinguished Alumni award from IIT Delhi in 2015.



Dr. Krishnamurthy Subramanian Chief Economic Advisor, Government of India

Dr. Krishnamurthy Subramanian, currently the Chief Economic Advisor to the Government of India, is a leading expert on economic policy, banking and corporate governance. He completed his BTech in Electrical Engineering from IIT Kanpur in 1994 and finished his PGDM from Indian Institute of Management, Calcutta, where he was placed in the Honour Roll for his top-ranking performance. He later joined the University of Chicago for his MBA and PhD, where he was awarded the Ewing Marion Kauffman Foundation Dissertation Fellowship in 2005. He is on leave from the prestigious Indian School of Business, where he is a Professor of Finance. He has previously been an Assistant Professor of Finance at the Goizueta Business School at Emory University in the USA. Dr. Subramanian has worked with leading financial firms such as ICICI Ltd and JPMorgan Chase. A prominent figure on the policy-making scene in India, he has served on several expert committees including the P J Nayak Committee on governance of banks for the Reserve Bank of India and the Uday Kotak Corporate Governance Committee of Securities and Exchange Board of India. He has also previously served as Board Member for Bandhan Bank and National Institute of Bank Management.

Through the Economic Survey this year, he has laid out the Strategic Blueprint for India to become a \$5 trillion economy by bringing several path-breaking ideas. Currently, he serves on the Board of NIPFP, IGC and IBBI and was a member of the Task Force for the implementation of the new Direct Tax Code in India and has been instrumental in the historical change in the Corporate Tax Code.

Honoring his stellar contributions to economic policy, banking and corporate governance, IIT Kanpur confers upon Prof. Krishnamurthy Subramanian the Distinguished Alumnus Award of 2019.



Shri Sujoy Bose, Managing Director & CEO, NIIF

Sujoy is a business leader with over three decades of extensive experience in emerging markets investing and project finance, covering infrastructure, industrials and services sectors. During his career, he has worked on projects covering over 50 countries across Asia, Africa, Europe, Middle East, Latin America and the Caribbean.

He joined NIIF as the MD & CEO in 2016 and is currently based in Mumbai.

Prior to joining NIIF, he spent over 25 years at International Finance Corporation (IFC), the private sector investment and financing arm of the World Bank Group. During his tenure at IFC, he has held several leadership positions, with his last position being Director and Global Co-Head, Infrastructure and Natural Resources, based in Washington DC, managing a USD 14 billion portfolio.

Prior to this position, he also served as the Chief Investment Officer and Head of IFC's African Latin American and Caribbean Fund, based in Washington DC, where he managed and led a USD 1 billion regional growth fund to selectively co-invest with IFC.

From 2006-2010, Sujoy led IFC's Mumbai office and was responsible for managing its growth and building a strong team of 40 investment professionals as an important part of IFC's goals for localization of its business. He started his career as a Management Associate with Citibank in Chennai in 1991 as part of the Credit Cards business within the Consumer Banking Group.

Sujoy holds a Bachelor's in Commerce from St. Xavier's College, Kolkata, India and is an MBA in Finance from Rice University, Houston, Texas.



Shri Sunil Kant Munjal, Chairman, Hero Enterprise

Sunil Kant Munjal is one of the founder promoters of the Hero Group, India's premier automotive manufacturing group that has evolved from being the world's largest bicycle-maker to the largest two-wheeler maker. He is the Chairman of Hero Enterprise, with interests in insurance distribution, steel-making, real estate and corporate training. He has made strategic investments in several areas ranging from e-commerce to hospitality. He also supports start-ups on digital learning, community transportation, healthcare, women empowerment and education.

He chairs the board that runs the Doon School and sits on the boards of the IIM Ahmedabad (IIMA), ISB, and SRCC. He has co-founded BML Munjal University (BMU) and is President of the Dayanand Medical College and Hospital, Ludhiana. He has also served as President of the CII and AIMA; been a member of Prime Minister's Council on Trade & Industry and was on government taskforces that prepared the ground for India's banking and insurance reforms.

Mr Munjal has set up the Serendipity Arts Foundation which aims to revive patronage in the arts; he is also the President of the Ludhiana Sanskritik Samagam which supports performing arts across North India. He has also chronicled the incredible saga of Hero's founders in a book- *The Making of Hero*, which featured amongst India's prominent bestsellers for several months and recently won the Business Book of the Year Award at Tata Literature Live! Festival 2020.



Shri Sudhir Sethi, Founder and Chairman, Chiratae Ventures India

Sudhir is Founder & Chairman of Chiratae Ventures India Advisors. Chiratae Ventures (formerly IDG Ventures India) is a leading VC firm advising AUM of \$ 800 M , invested in 100 plus companies , exited 35 plus , has taken 2 companies public , funded 4 unicorns and backed 11 market leaders . The Firm is based out of Bangalore with an office in Delhi.

Since 1998 Sudhir and his team have advised on investments into 100+ firms across Deep Tech, Digital Consumer, Enterprise Software, Fintech and Healthcare Sectors. Key investments include Myntra, Flipkart, FirstCry, Lenskart, Policy Bazaar, Curefit, Manthan, Newgen, Nestaway, Agrostar, Emotix, Uniphore and PlaySimple amongst others.

Today Chiratae Ventures is a leading tech VC in India with Mr Ratan Tata, Mr Kris Gopalakrishnan, Mr Bruno Raschle and Mr Manish Choksi as well as Dr Ferzaan on its Global Advisory Board and India Advisory Board.

In 2001, Sudhir was recognized by Red Herring as one of the leading venture capitalists in the country. He has been named among the Top Ten IT Professionals by Dataquest and by Bloomberg UTV as "Visionary Venture Capitalist" in 2011. Sudhir has been featured in Subroto Bagchi's book "Zen Garden – Conversations with Pathmakers", in 2014.

In addition to leading Chiratae Ventures India Advisors, Sudhir has served on EMPEA Venture Capital Council (Emerging Markets Private Equity Association). He has served as Advisor on the Technology Innovation and Productivity Council of the GMR Group. He also served on the Executive Committee of Indian Venture Capital Association (IVCA), Investment Committee of UTI Ventures, on the Board of Ascent Capital and on the Board of Advisors at N.S. Raghavan Centre for Entrepreneurship, IIM Bangalore. With over 30 years of experience Sudhir has served at various leadership positions at HCL, Wipro and Cyient, as well as Country Head of Walden International India.

Sudhir holds a B.Tech in Engineering and an MBA Degree from FMS, Delhi. His interests include wild life photography.

IVCA PE-VC AWARDS 2021 JURY



Shri Deepak Bagla, Managing Director & CEO, Invest India

Deepak Bagla has a professional career of over three decades, starting with the World Bank in Washington DC. In 1989 he joined Citibank Global Corporate and Investment Banking team and held several responsibilities across Europe, Africa, Asia and Australia. In 2007 he joined Private Equity to start an India dedicated fund for core infrastructure.

Mr. Bagla is currently Managing Director & CEO of Invest India, the National Investment Promotion and Facilitation Agency promoted by the Government of India. Invest India is also the execution agency for Government of India's Start-up initiative.

He is a special invitee on the official Bilateral CEO's Forum and a member of the Venture Capital Investment Committee of the US \$ 1.5 billion "Fund of Funds for Start-ups" established under the Prime Minister's Startup India action plan. He is also a member of the Ministry of Finance steering Committee on Fintech and a Member of the High-Level committee of the Atal Innovation Mission responsible for establishing and scaling up incubators and tinkering labs across India.

He was a special invitee to the Government of India's, "High Level Committee on Financing Infrastructure" – (2011- 2013), member of the Banking & Finance Committee of the Bureau of Indian Standards (ISO affiliate 2005-06) and a member of the committee established by the Government to recommend corporate governance norms for independent directors (2006). He was elected President of Delhi Management Association (2008-09).

Mr Bagla has a Bachelor's degree with Honors in Economics from St Stephens College, New Delhi and a dual Masters in International Diplomacy and International Trade and Finance from The School of Foreign Service, Georgetown University, Washington DC.



Anita Marangoly George, Executive Vice-President, Deputy Head – CDPQ Global, CDPQ India

Anita M. George is Executive Vice-President and Deputy Head of CDPQ Global. She fills a key role in developing CDPQ's activities in its three priority international areas: the United States/Latin America, Europe and Asia Pacific. She actively participates in positioning CDPQ internationally, as well as developing and executing its globalization strategy. In addition to her role managing the international offices, Ms. George contributes to diversifying the portfolio by taking a holistic view in approaching the various markets. She sits on CDPQ's Investment-Risk Committee.

Ms. George joined CDPQ in April 2016 as Managing Director, South Asia. She was then appointed as Executive Vice-President, Growth Markets and prior to her current role was Executive Vice-President and Head of Strategic Partnerships, Growth Markets. She has extensive knowledge of several of these markets, in addition to possessing a strong ability to develop and strengthen enduring and quality partnerships.

She has a strong track record in managing infrastructure investment portfolios on a global scale. Prior to joining CDPQ, she was Senior Director of the World Bank's Energy and Extractive Industries Global Practice. She also held the positions of Director, Infrastructure and Natural Resources of the International Finance Corporation, a member of the World Bank Group, and Head of Siemens Financial Services in India. Her various roles have led her to work in several regions of the world, including Europe, Asia, the Middle East, Africa and Latin America.

Ms. George holds a BA in Economics and Spanish from Smith College, in Massachusetts, and a Masters in Economics and an MBA in Finance from Boston University.



Ashish Dhawan, Founder, Central Square Foundation

Ashish Dhawan is one of India's leading philanthropists and a key voice for system reform in the country. A Yale and Harvard graduate, Ashish had a successful investing career for two decades as the founder of one of India's private equity funds, ChrysCapital. He left the corporate world in 2012 to focus on reforming India's school and higher education system.

Ashish founded Central Square Foundation (CSF) with the mission to improve the quality of school education for all students (especially from low-income communities) through the pursuit of evidence driven and innovation led system reform.

He co-founded one of India's most ambitious projects in higher education, Ashoka University, as a pioneering initiative to promote a the idea of broad liberal arts and sciences undergraduate curriculum in a country obsessed with narrow specialization.

Ashish has seeded a set of new philanthropic initiatives that solve challenges that are of national importance. Indian Leaders for the Social Sector (ILSS) and Indian School of Development Management (ISDM) are two separate institutions that develop leadership talent for the social sector. Air Pollution Action Group (A-PAG) works to solve India's air pollution crisis and China India Foundation (CIF) is building people-to-people exchange and knowledge pathways between the two countries. Centre for Effective Governance of Indian States (CEGIS) is focused on improving socio-economic outcomes and quality of public expenditure at the state level.

What combines all of Ashish's philanthropic endeavors is his strong belief that long- term system reform will be the single biggest lever for transformational change.



Gautam Kumra, Managing Partner, McKinsey India

Leads McKinsey's work in India to help clients create change that matters, by building leading institutions and counselling leaders to deliver transformational change.

Gautam serves as Senior Partner at McKinsey & Company and the Managing Partner of the India office. Over the past 27 years in the firm, he has worked closely with a diverse range of Indian and global clients, advising them on growth strategy, organization transformation, leadership development, and governance.

Healthcare and Pharma have been a key area of focus for Gautam but his experience spans all major sectors of the economy including the industrial, financial and technology sectors.

He has served on the global board of directors which is the senior most decision making and direction setting body in McKinsey.

Prior to his appointment as managing partner, Gautam led McKinsey's Organisation Practice in Asia. Passionate about developing CEO leadership, he founded the McKinsey Leadership Institute in December 2013. He is also the founder of the Bower Forum, a unique platform for CEOs and Business Owners to counsel and learn from fellow leaders. Gautam leads the same in Asia where he has convened sessions of over 100 CEOs, helping them identify and unlock opportunities for leadership development and personal growth.

Gautam's latest work is MGI's new report 'India's turning point: an economic agenda to spur growth and jobs' which he has co-authored along with Anu Madgavkar and Shirish Sankhe. The report highlights the actions needed to deal with the challenges of COVID-19 and return the economy to a high-growth path and create gainful jobs for 90 million workers by 2030.

He also serves on the governing board of IIM Bodh Gaya, an autonomous institute of management education, established in 2015 in eastern India. In addition, Gautam is a founding board member of the IIT Delhi Endowment Board and a member of the Global Advisory Council of the Lincoln Center for Performing Arts in New York.

Published Work

- India's turning point- an economic agenda to spur growth and jobs, McKinsey Global Institute, August 2020
- Mastering the CEO mandate: 10 ideas that work published by the McKinsey Leadership Institute, August 2018
- Creating Indian Multinationals: Good for business great for India, essay in 'The Path Ahead: Transformative ideas for India,' published by Rupa, April 2018

Innovating business models to boost India's economy, McKinsey.com, Aug 2019 <https://www.mckinsey.com/featured-insights/asia-pacific/innovating-business-models-to-boost-indias-economy>

Education

- Indian Institute of Management, Ahmedabad, MBA
- Indian Institute of Technology, Delhi, B.Tech., Chemical Engineering



Maria Kozloski, SVP – Innovative Finance, The Rockefeller Foundation

Maria Kozloski joined The Rockefeller Foundation in June of 2020, as the Senior Vice President of Innovative Finance, where she leads efforts in aggregating and managing capital from like-minded partners to amplify the impact in the Foundation's core programmatic areas.

Prior to her work at The Rockefeller Foundation, Maria was the Global Head and Chief Investment Officer of Private Equity Funds at IFC (International Finance Corporation). She has also held leadership positions at Lockheed Martin, J.E. Roberts Companies, and The World Bank.

Maria has a bachelor's degree from Massachusetts Institute of Technology, a Master of Business Administration from Wharton, and a master's degree from The Johns Hopkins University. She is a Chartered Financial Analyst.



Pari Natarajan, CEO & Co-founder, Zinnov

Pari Natarajan is the CEO & Co-founder of Zinnov, a global management and strategy consulting firm. He has driven the globalization vision for more than 150 Fortune 500 companies and has helped them transform their businesses across dimensions of revenue enablement, productivity, innovation, market access, growth, and cost efficiencies.

With 20+ years of extensive industry experience, Pari brings in a wealth of expertise in innovation strategies, market creation, and global engineering optimization, which global customers have successfully leveraged to create sustainable competitive advantage. Pari is passionate about helping companies build decentralized organization structures and leverage global hubs for talent as well as market. He strongly believes that empowered leaders build empowered organizations, and hence, he assists companies foster an intrapreneurial culture.

Pari has successfully driven technology and enterprise organizations' innovation agenda through custom open innovation programs, from setting up to program managing to scaling across different geographies. He has helped technology companies conceptualize and execute their growth strategies including geographical expansion, vertical expansion, and Mergers & Acquisitions. He has also consulted with global Private Equity firms to chart the growth and value creation strategies across their portfolio companies. Pari has orchestrated strategic global M&A deals for Engineering R&D; Technology, Media & Telecommunications; Telecom and Networking firms across global locations.

Pari's vision is to build a management consulting company that not only helps companies with their strategy, but also helps them build the right capabilities to execute on that strategy. Under Pari's leadership, Zinnov has been consistently featuring on IAOP's (International Association of Outsourcing Professionals) prestigious World's Best Outsourcing Advisors list for the past decade. And in 2019, Zinnov was recognized as the 'Best of the World's Best Outsourcing Advisors.'

Pari is a prolific thought leader, who often shares his insights and unique perspectives at global technology conferences and forums. He is also an influencer and is looked up to by many global leaders for Intrapreneurial and strategic insights to drive growth.

Prior to heading Zinnov, Pari held management positions at Praja and Centric Software. He holds an M.S. in Industrial Engineering from Iowa State University.

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Sanjeev Bikhchandani, Founder, Info Edge India Ltd.

Sanjeev Bikhchandani is the Founder of Info Edge India Ltd. - the company that owns Naukri.com, India's leading job site. It also owns 99acres.com, Jeevansathi.com and Shiksha.com. In addition it has invested in promising internet start-ups such as Zomato, Policybazaar, Shopkirana, Ustraa, Gramophone, Shopsy, and Printo, among others.

Sanjeev schooled at St. Columba's School in New Delhi. He graduated in Economics from St. Stephen's College, Delhi University and began his career working in advertising with Lintas. After working for three years he did his post-graduation from IIM Ahmedabad in 1989 and joined the consumer marketing firm HMM Ltd. (now called Glaxo SmithKline Consumer Healthcare Ltd.). He quit his job for entrepreneurship eighteen months later and co-founded Info Edge.

For the first seven years as an entrepreneur, Sanjeev drifted and did a number of small businesses – from salary surveys to databases, to feasibility studies, to training. For a brief period, he was the Consulting Editor of Avenues – the careers supplement of 'The Pioneer' newspaper.

In 1997, Info Edge launched Naukri.com and transformed itself into an Internet company. Starting off from a servant quarter above a garage and with seed capital of two thousand rupees, the company grew and attracted investment from leading venture capitalists. It was the first Internet company to list on Indian stock exchanges. Today Info Edge employs over 4000 people and has a market capitalization of over USD 4 billion.

Sanjeev is active in various industry forums and is a contributor to the entrepreneurship ecosystem. He has served as the President of the Delhi chapter of TiE [The Indus Entrepreneurs]. He has also served as a member of the Global Board of Trustees of TiE.

He serves as a Member of the Council of Management of All India Management Association.

He has been Chair of the Internet Council of NASSCOM. He has also served on the Venture Capital Investment Committee for the SIDBI Fund of Funds for startups. Sanjeev is a member of the Board of the CIIE Initiatives at IIM Ahmedabad.

Apart from this, Sanjeev is also engaged in philanthropy. He is a founding trustee of Ashoka University. He is a member of the Board of Chintan - a not for profit organization that works with waste pickers in Delhi. He supports 1947PartitionArchive – a not for profit that is building an oral history archive consisting of video interviews of people who experienced partition. He also supports several other non-profit organisations.

Sanjeev has received several awards and honours.

He received the "Ernst and Young – Entrepreneur of the Year" award in 2008 for Business Transformation. Sanjeev also won the Dataquest Pathbreaker Award & the Teacher's Achievement Award for Business in the same year. In 2011, he was conferred the Distinguished Alumnus award by IIM Ahmedabad and in 2012 he was honoured with the CF Andrews Distinguished Alumnus award by St. Stephen's College. He is the recipient of the Lakshmi Pat Singhania – IIM Lucknow National Leadership Award, as Young Leader in the Business Category for the year 2012. In April 2017, Outlook Magazine selected him as one of India's fifty greatest CEOs ever. Recently in 2019, he was honoured with the Lifetime Achievement Award in IT given by the Financial Express.

In Feb 2020, Ministry of Home Affairs approved Sanjeev's name for conferment of Padma Shri Award



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managing USD 1.7 bn across 3 funds.

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SPEAKERS



Aakash Choubey, Partner, Khaitan & Co.

Aakash is a Partner in the Corporate and Commercial practice group in the Mumbai office. Aakash has advised several clients on corporate and commercial transactions, including private and public mergers, acquisitions, strategic alliances, private equity investments, and routine advisory on all aspects of Indian corporate and foreign investment laws. The Economic Times and Spencer Stuart recognised Aakash as one of the 40 under Forty Business Leaders for 2016. Aakash comes recommended by Chambers & Partners for Private Equity and by IFLR 1000 for M&A and Private Equity. He was one of the 'Rising Stars – 40 under 40', and a nominee for 'Young Achievers Award of the Year Law Firm', of Legal Era.



Aditya Shukla, Partner, Bain & Company

Aditya Shukla is a partner in Bain & Company's Private Equity and Technology practices, based in Mumbai.

He has more than 10 years of management consulting experience, having advised multiple private equity clients, as well as Indian and multinational organizations.

He works with private equity clients across a broad range of topics, including commercial due diligence, fund strategy and operational improvement. In the private equity space, he focuses on the technology, internet, consumer and healthcare industries.

Aditya has co-authored Bain India's Private Equity Report over the past several years. He has also worked with multiple Indian and global technology services companies across performance improvement, automation, growth strategy and organizational redesign.

He holds an MBA from Harvard Business School and a B.A. in Mathematics, with honors, from St. Stephen's College, Delhi.



Amit Dabas, Vice President, HQ Capital

Amit Dabas is a Vice President at HQ Capital and is responsible for sourcing and evaluating private equity fund investments, secondaries and direct co-investments in Asia. HQ Capital is a leading global independent alternative investment manager with \$10.6 billion AUM in private equity and real estate (3Q 2020). Previously, he was a Director with Creador; a Director with Guggenheim Partners; and held technology roles with Ericsson and Tata Consultancy Services. He holds an MBA from IIM Bangalore and a BTech in Mechanical Engineering from IIT Delhi.



Amit Mehta, Fund Manager - Private Equity, IIFL AMC

Amit Mehta is Fund Manager - Private Equity at IIFL AMC. He has over 15 years of experience in investment management in India.

Amit joined IIFL AMC in 2016 and is a member of the private equity team. In his current role, he is responsible for identifying and generating investment ideas in the financial services, consumer & healthcare sectors.

He currently serves as a Director on the board of Kogta Financial, Northern Arc Capital and Ustraa.com.

Prior to IIFL AMC, he has worked with marquee private equity funds such as MayField Fund and Motilal Oswal Private Equity.

He is an MBA from IIM Ahmedabad.



Ajay Hattangdi, Cofounder & Managing Partner, Alteria Capital Advisors LLP

Ajay Hattangdi is Cofounder & Managing Partner at Alteria Capital which is among the largest firms and with the most experienced team providing alternative debt capital to start-ups in India.

Ajay has been working with start-ups for over 15 years and is an early pioneer of the Indian venture ecosystem having started the country's first venture debt program while at Citigroup in 2005. Ajay subsequently started SVB India Finance in 2007 (renamed InnoVen Capital in 2015), India's first specialty venture debt business where he served as the Founding CEO till 2017. Mr. Hattangdi was also responsible for introducing the venture debt asset class in other markets in Asia, having played a key role in setting up offices in Singapore and Beijing. He was a member of Global Deal Committee at InnoVen Capital in addition to serving on the Boards of the Group's operating companies. In 2018, Ajay and Vinod Murali together raised Alteria Capital India Fund I at \$140mn.

Ajay was recognized as among 'Top 100 Leaders shaping finance across the Asia in 2016' by FintechAsia and '40 Who Matter in the Indian Start-up Ecosystem' by Mint in 2016 for his contributions for over 15 years to the development of the venture capital industry across India and Asia.

Ajay started his career at Citigroup in 1994 where he worked in a number of senior banker roles for over 12 years including Head of Strategy for Citi's Corporate & Investment Bank alongside starting the venture debt business in 2005.

Ajay is a member of the Executive Committee of Indian Venture Capital Association (IVCA) and serves as Co-Chair of the Credit & Special Situations Council. He has an MBA from the State University of New York at Buffalo and an M.Com from Mumbai University.



Ashok Emani, Principal – ESG, National Investment and Infrastructure Fund (NIIF)

Ashok leads the NIIF's approach to investing responsibly for impact while working closely with investment colleagues and company management to assess and manage ESG risks and opportunities and helping build "NIIF-way of business". He has extensive experience in areas spanning project and private equity, consulting and research involving environment and social considerations.

Before joining NIIF in 2018, he was the Director & Head ESG at Global Infrastructure Partners (GIP). Prior to this, Ashok led IDFC Alternatives ESG practice, working with multiple stakeholders including investors, investee companies, sustainability forums and communities. During his ~17 years stint with the IDFC and its subsidiaries, apart from other key initiatives he was responsible for managing a USD 3.8 billion alternatives portfolio in project equity, private and real estate asset class and has gained practical hands-on experience in implementing the IFC Performance Standards / ESG requirements. He started his career with ERM India in 1997 with the Natural Resource Management & Social Development group.

Ashok is member of the ESG working group at Global Infrastructure Investors Association (GIIA).

Ashok is a recipient of the prestigious Chevening Scholarship from the Foreign and Commonwealth Office (FCO) of UK Government for pursuing environmental management and sustainable development at University of Wales, Bangor. He holds M.Phil. degree in Applied Economics from Centre for Development Studies Jawaharlal Nehru University, a rank holder with distinction in MSc Environmental Sciences from Andhra University and a BSc Biological Sciences from University of Delhi.



Amit Mehta, Director, LN Bangur Group

Amit is a qualified Chartered Accountant, M.Com besides being a member of various professional bodies like the Associate of Certified Treasury Managers (USA), Association of Corporate Advisers and Secretaries, Institute of Internal Auditors (USA). He is alumni of the Harvard Business School, Boston and St. Xavier's College, Kolkata.

He has been associated with the LNB Group in various capacities for more than a decade. He plays a vital role in its business and group strategy and helps the various business CEOs and their teams. Apart from being a Director at the Group level, he also heads the Family Office.

He has earlier worked at the Tata Group.

Amit has the unique distinction of being one of the youngest in the entire Tata Group to have successfully completed the Business Excellence Leadership Program (BELP) thereby becoming qualified as an external Assessor of the Tata Business Excellence Model (TBEM) - an adaptation of the renowned Malcolm Baldrige Model. He was also nominated as the FIBRES Champion (Fact & Information Based Reverse Engineering of Strategy) during his stint at Tatas.

He has served on the Committee(s) of industry and professional bodies like FICCI, Institute of Chartered Accountants of India, etc. in various capacities from time to time.

He is a member of Angel networks and has been involved in investments into new venture and start ups.

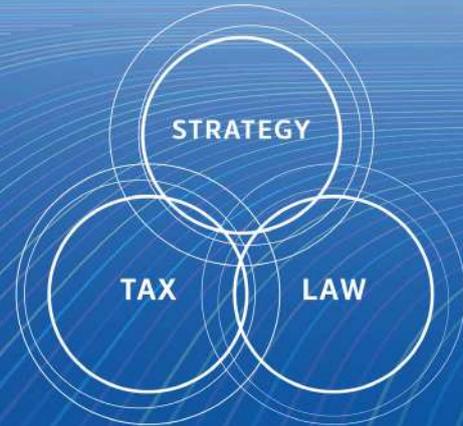
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Unicorns



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Realized from 72 Full Exits

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Consumer & Other





Bhavna Thakur, Managing Director, Capital Markets Everstone Capital Advisors

Bhavna Thakur joined Everstone as the Head of Capital Markets in 2015. She has over 20 years of corporate finance, investment banking, M&A and capital markets experience and has worked with banks, financial services providers and legal firms worldwide. These include investment banking at Citigroup Global Markets and Morgan Stanley in Mumbai and Hong Kong respectively and capital markets and M&A law at Davis Polk & Wardwell in New York and London and Paul Weiss in New York. Bhavna holds a Bachelor of Laws from the National Law School of India University, Bangalore and a Master of Laws from Columbia University, New York.



Chetan Mehta, Chief Strategy & Investment Officer, Transworld Group

Chetan Mehta is a Chartered Accountant and a Law graduate from India with two decades of advisory and consulting experience, of which 11 years were with EY. He joined the Transworld Group as the Chief Strategy Officer and is responsible for driving strategy, M&A and planning.

Chetan also acts as Chief Investment Officer of the Family office. He has worked towards institutionalizing the family office by designing the governance framework, investment policy and strategic asset allocation framework. He is building a venture / start up portfolio for the family and has invested in several startups across India, Israel and US. Chetan is also an angel investor.



Craig Gifford, Head of South Asia Private Equity Funds, CDC Group

Craig joined CDC in 2005 and has primarily focused on fund investments in South Asia. Prior to joining CDC, he was an accountant for a real estate investment trust (REIT) in Sydney, Australia. Craig has a Bachelor of Commerce degree from Macquarie University and he is a member of CPA Australia.



Dev Santani, Managing Director, Brookfield

Dev Santani is a Managing Director with Brookfield and heads the Brookfield Special Investments (BSI) business for India. BSI is focussed on special situations and private credit opportunities across sectors including, industrials, healthcare, hospitality, financial services and real estate.

He joined Brookfield in January 2014 and since then is responsible for several of the firm's investments and managing the Joint venture partner relationships in the region.

Dev has more than 17 years of work experience in the industry including private equity and structured finance.

He is a chartered accountant and has completed his Master of Management Studies.



Dr Ruchi Dana, Partner & Executive Board Member, DANA Group

Dr Ruchi Dana is a qualified medical practitioner, who has transitioned successfully into a seasoned entrepreneur and Business Leader. Ruchi did her MD from AMU and her full-time MBA from Stanford University. Ruchi also received her PMP Certificate in Public Management and Social Innovation from Stanford University. Ruchi is a frequent speaker at various industry conferences and sits on multiple Corporate, startup, non-profits and University boards including Dana Group of Companies, Dubai, Duluth Medical Technologies Inc, USA, NGO Aarogya Foundation, India and the California State University, Chico Cybersecurity Advisory Board. Ruchi has been recognized by Forbes Middle East as the "Next Generation Business Leader, Arab World" for 3 consecutive years 2017, 2018 and 2019. She has also been recognized by Campden Wealth as the "Women to Watch" in September '18 issue, and was conferred with the YuvaRatna Award, 2018. Ruchi has also been recognized as "Top 75 Family Business Leaders" 2019 by Campden Research (UK). Recently, Dr Ruchi was featured on the Forbes ME Top Power Businesswomen 2020

Dr Ruchi is actively involved in strategic planning for Dana Group and manages its investments in Healthcare and Digital innovation. Ruchi has also worked with Golden Seeds, an investment firm in New York and New Silk Route Growth Capital, a PE firm in Dubai, she has focused on healthcare related investments at both these firms.



Dr Bhaskar Dasgupta, Associate Director, Market Development, Abu Dhabi Global Market (ADGM)

Dr. Bhaskar Dasgupta is the Associate Director of Business Development at ADGM focusing on financial services across Emerging Markets and Europe. Dr. Dasgupta is responsible for overseeing the development of the banking, asset management, private banking sectors including key areas such as Crypto Assets, FinTech, Re-Insurance, Sustainable Finance, Digital Banking and Digital Investment Management in ADGM.

Prior to joining ADGM in 2019, Dr. Dasgupta was the Chief Operating Officer of UK Export Finance at the Department of International Trade, UK Government. His 25 year career included senior level business development and transformation roles in investment banking, transaction banking, technology and consulting in firms such as HSBC, ABN AMRO, Citigroup and PwC.

Dr. Dasgupta holds a BSc in Mathematics from the University of Bhopal, an MBA in Finance from Indore University, a PhD in Financial Modelling & AI from the University of Manchester, and a PhD in Politics from Kings College London. He is currently completing a PhD in Food History from Brunel University.



Ee Fai Kam, Head of Asian Operations, Preqin

Ee Fai joined Preqin in 2010. He leads Preqin's research strategy and manages its operations in Asia Pacific. He is one of the pioneer members of the Singapore team and successfully led the setting up of other offices in Hong Kong, Manila and Guangzhou. He has deep experience in private equity, real estate and infrastructure research. Ee Fai received a BEng in Material Engineering from Nanyang Technological University in Singapore.

Preqin's multilingual research teams in Singapore and Hong Kong build valuable relationships with industry leaders for primary research, while the Manila and Guangzhou teams focus on secondary research via various public sources.



Gaurav Ahuja, Managing Director, ChrysCapital Advisors LLP

Gaurav Ahuja is a Managing Director with ChrysCapital and has been with the firm since 2004. He is responsible for the LP Relations and Fund Raising functions at ChrysCapital. Mr. Ahuja is a member of the Investment Committee and until recently was part of ChrysCapital's Business Services investment team. Prior to joining ChrysCapital, he was in the M&A group at Lazard Freres in San Francisco and Merrill Lynch in New York. Mr. Ahuja received an MBA from INSEAD and a Bachelor's degree in Commerce and Economics from the University of Virginia.



Gautam Mehra, Partner, PwC India

Gautam joined PwC as a Partner in September 2003, and since then has held various roles in the firm. He was the India Tax and Regulatory Leader between July 2015 and December 2020, prior to which he was leading PwC's Tax and Regulatory practice in Western India and the Financial Services Tax and Regulatory group. He was also the Asset Management Sector leader for PwC in India.

Over the years, Gautam has been working with multinational and domestic clients across a wide spectrum of tax and regulatory services and has varied experience of over 30 years spanning multiple sectors.

Prior to joining PwC, he had stints with two leading accounting and tax consultancy firms, which was followed by a long association over 12 years with an independent practice founded by him.

Gautam is presently a member of the India Chapter of the Asia Pacific Real Estate Association. He has been a member of SEBI's Alternative Investment Policy Advisory Committee (AIPAC) as well as of the National Direct Tax Committee of the Confederation of Indian Industry. He was a member of the American Chamber of Commerce as well as of the Expert Advisory Committee of the Institute of Chartered Accountants of India.

Gautam holds a postgraduate degree in law and financial management and is also a member of the Institute of Chartered Accountants of India.



Gregory Barclay, Partner, Goodwin

Greg Barclay is a partner in Goodwin's Private Investment Funds group specialising in complex cross-border fund formation and other capital structuring transactions.

He has been practicing for more than 15 years and for most of this time has been focused on the structuring and establishment of international private investment funds, including private equity, venture capital, mezzanine/debt, infrastructure and real estate funds, and related carried interest and management-focused corporate arrangements. In addition, he advises on various investor relations and ongoing fund operation matters and represents institutional investors investing in private funds.

Gregory also advises on other investment-related matters across the alternative asset classes, including joint ventures, co-investment deals, segregated accounts, investment management appointments and secondaries transactions.

He is also a member of various of the firm's innovative practice groups, including the Impact and Responsible Investing practice, PropTech Initiative and Secondaries Incubator.

Gregory has been named a leading lawyer for Investment Funds (China) by Chambers Asia Pacific (2021 edition) and has been listed in IFLR1000 (30th edition, 2021) as a rising star for investment funds. He has been described by interviewees as "very responsive and provides very practical and not just theoretical advice" and having "special insights for supporting an international product with global investor base."



Gopal Jain, Managing Partner and Co-founder, Gaja Capital

Gopal Jain is Managing Partner and Co-founder of Gaja Capital, an India-focused growth & buyout firm based in Mumbai. Founded in 2005, Gaja is a leading player in India's private equity market with an exceptional track record of investments and an AUM of over \$500m. Gaja has invested consistently in India's mid-market across themes in education, financial services, consumer and SaaS with a key focus on driving scale and transformation in its portfolio companies via operational value add.

Gopal leads both the executive and investment functions at the firm and has personally led several of the Firm's investments. Gopal has been investing in Indian equities since the age of thirteen and has been a professional investor in the Indian capital markets for almost thirty years. He is one of the more experienced private equity investors in India, having led or co-led over 25 private equity investments since 1995. Several of the companies Gopal has backed have grown 10x in value since the investment. Prior to Gaja Capital, he was country head for the Boston-based View Group one of the pioneers in Indian private equity.

Gopal is an active columnist and is currently a member of SEBI's Alternative Investment Policy Advisory Committee and Indian Private Equity and Venture Capital Association's Executive Committee. He has a deep interest in the social sector and leads Gaja Gives which supports a wide and growing number of philanthropic efforts in India. Another unique recent initiative Gaja Business Book Prize aims to encourage entrepreneurship through inspiration.

Gopal is a Graduate in Electrical Engineering from IIT Delhi. He is remembered on the campus for being one of the first graduates from the institute to turn entrepreneur before graduating. He currently lives in Mumbai with his mother Sudesh, wife Chitra and daughters Srishti and Ira.



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Gopal Srinivasan,
Chairman and
Managing
Director,
TVS Capital
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A scion of the TVS family from the third generation, Gopal Srinivasan's entrepreneurial career spans well over three decades in which he has founded, steered and scaled up over 10 new ventures across diverse business verticals.

Passionate about fostering startups and mentoring young entrepreneurs and is an avid angel investor. He is a founding member of The Chennai Angels as well as TiE (The Indus Entrepreneurs) Chennai, two of the premier angel investing networks in India.

Gopal takes a keen interest in public policy matters of the VC/PE Industry, being actively involved with the regulators for the financial markets by dint of his engagements with SEBI, the Indian Venture Capital Association (IVCA) & Confederation of Indian Industry (CII); He was also the Member of the Venture Capital Investment Committee for SIDBI's Fund of Funds for Start-ups (FFS) programme in '18-'19.

He is also actively involved in knowledge initiatives through his involvement in academic institutions. He is a member of University of Michigan's India Advisory Board, a member of the Governing Council at Loyola Institute of Business Administration (LIBA) and a former board member of Great Lakes Institute of Management and IFMR.

Gopal is also the Chairman of Chennai International Centre, a think-tank that brings together a cornucopia of thought leaders from the spheres of business, the economy, policymaking, science, art, culture and entrepreneurship.

Gopal has been recently appointed as the Honorary Consul General for the Kingdom of Netherlands in Tamil Nadu.

Organizational Positions:

- Founder, Chairman and Managing Director, TVS Capital Funds Ltd
- Founder & Chairman of TVS Electronics Ltd
- Director on the Board of TVS & Sons, the holding company of TVS Group & other companies in and outside the TVS Group

Board Positions: Private Equity/Venture Capital:

- Member, Venture Capital Investment Committee for SIDBI's Fund of Funds for Start-ups (FFS) programme
- Former Chairman of IVCA (Indian Private Equity & Venture Capital Association): 2016-2018
- Member, Alternative Investment Policy Advisory Committee (AIPAC) of SEBI since March 2015
- Former Chairman, Confederation of Indian Industry's (CII) National Committee for Private Equity & Venture Capital
- (2009-2011) and Former Chairman of CII Tamil Nadu State Council (2007-2008)

Board positions: Incubation/Angel:

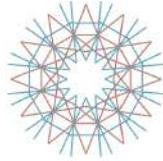
- Founding member of The Chennai Angels
- Founding member of TiE (The Indus Entrepreneurs), Chennai
- Chairman, Forge CIBI (a Technology Accelerator & Incubator) hosted at the Kumaraguru College of Technology

Board Positions: Academics:

- Member, Ross School of Business Advisory Board at the University of Michigan, USA
- Chairman of University of Michigan's India Advisory Board
- Governing Council Member of Loyola Institute of Business Administration (LIBA)
- Former Board Member, Great Lakes Institute of Management and IFMR

Education:

B. Com, Loyola College, Chennai and MBA from the Graduate School of Bus. Admn. University of Michigan, USA



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Joe Bryant, Investment Director, UCLA Investment Company

Joe Bryant is an Investment Director of five years tenure at UCLA Investment Company, where she is responsible for overseeing the UCLA Foundation's \$3.5 billion in endowed assets across global public and private markets, including (i) directing a venture capital and growth equity portfolio; (ii) managing public and private investments across Asia; and (iii) monitoring the global long-only and developed markets hedge fund portfolio. Joe has 15 years of experience in the international asset management industry, across private equity, venture capital, public equities and emerging markets. Prior to UCLA, she was Managing Director, General Counsel and Chief Compliance Officer at an Asia-focused public equities fund-of-funds with investments in China, India and Southeast Asia. Prior to that, she spent a decade in private practice with global firms in New York, Asia, Silicon Valley and Los Angeles advising on cross-border corporate transactions and structuring investment platforms for GPs across the spectrum of alternative investments, university endowments, multinationals, sovereign wealth funds and family offices, including 5+ years as fund formation and transactional counsel to Apollo Global Management (NYSE: APO) and acting as international counsel to groups including Global Environment Fund, L&T Infrastructure (NSE: LTIN4), Houlihan Lokey (NYSE: HLI) and DUMAC.

Joe was a UC Regents Scholar at the University of California, Berkeley and earned her juris doctorate degree from Columbia University. She was also a Visiting Scholar at UCLA School of Law and in UCLA's Department of Chemistry, and further obtained a Master's degree from the National Law School of India University (NLSIU) in Bangalore. Joe is licensed to practice law in California and the District of Columbia and serves on several boards and advisory committees. She was born in Mumbai, India.



Kanwal Singh, Managing Partner, Fireside Ventures

Kanwal Singh is Founder and Managing Partner of Fireside Ventures. Fireside has invested \$50Mn across 18 investments in the early stage consumer brand companies and is in the process of closing a \$100Mn second fund.

Kanwal has been passionate about mentoring and helping build consumer brands in India and has been involved as an investor with brands like Paper Boat, ID Fresh, Epigamia, Yogabar, Licious, Mamaearth, Vahdam Teas, boAt etc. Kanwal has been investing in the early stage ecosystem in India for the past 19 years, first as a Director of Carlyle Group, India and later as a Co-Founder and Senior Managing Director of Helion Venture Partners.

Prior to his investing career, Kanwal spent over 13 years in consumer marketing with Hindustan Unilever and Intel India. He has over 30 years of experience in venture investing, marketing, sales and business development across diverse sectors. Mr Singh holds a Master of Business Administration degree in Marketing and Finance from the Faculty of Management Studies, New Delhi; and a Bachelor's degree in Electrical Engineering from Punjab University.

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Karthik Reddy, Vice Chairman, IVCA & Co-founder and Managing Partner, Blume Ventures

Karthik Reddy is the Co-founder and Managing Partner at Blume Ventures, one of India's leading early stage Venture funds. Blume focuses on seed to Pre-Series A stages of funding and has made over a 100 investments across its 8 year history across multiple funds. Blume is now investing from Fund III starting 2019.

At Blume, he has led the majority of the investments, and advises and serves on the boards of some of the leading investments at the firm – Servify, Belong, Zopper, Exotel, Grey Orange Robotics, Unacademy, Healthifyme and Railyatri amongst other emerging stars.

Blume has scored significant exits from 2015 through 2018, the most prominent of which are Mettl (to Mercer Consulting), Minjar (to Nutanix), Runnr (to Zomato), Taxiforsure (to Ola), Promptec (to Havells) and Zipdial (to Twitter).

Karthik's stints at American Express, Reuters Instinet and Bennett Coleman (Times Group) have given him a breadth of experience across the US and India in Financial Markets, Technology and Media. He is an alumni of IIT (Roorkee), IIM (Bangalore) and The Wharton School at Univ of Pennsylvania.



Karan Mohla, Executive Director and Head of Consumer Media & Technology sector, Chiratae Ventures

Mr. Karan Mohla is Executive Director and Head of Consumer Media & Technology sector at Chiratae Ventures India Advisors where he heads the sector focus and strategy on Consumer Media & Technology investments. He has been investing in Indian companies since 2009 and has over 15 years of experience in the technology industry across India and the US.

Prior to Chiratae Ventures, Karan worked with QVT Finance LP, a US based hedge fund and was a founding member of their Asia-Pacific practice. He earlier worked in the technology banking group at Jefferies & Company (formerly Broadview International) in Silicon Valley, where he advised several technology companies in Internet, Mobile and Enterprise Software on capital raising, M&A as well as strategic partnerships. Later, Karan helped start the India office for Jefferies where he advised and executed financing strategies for companies in the Technology, Media, Telecom, CleanTech and Education sectors. He has successfully completed over 20 transactions covering M&A and capital raising for corporates across India and the US.

Karan holds a Bachelors degree in Business Administration (BBA) from the Ross School of Business, University of Michigan, Ann Arbor and an EMBA from INSEAD, where he was the youngest graduate in the program's history.



Kapil Singhal, Managing Partner, Credit, True North

Kapil joined True North in 2021 as Managing Partner, Credit. He is responsible for establishing a best-in-class Credit platform for investing in private credit for the True North Platform. He has 25 years of investing experience in Credit in a variety of roles encompassing origination, structuring, trading and fund management.

Prior to joining True North, he was the Head of India Credit at KKR. In his recent roles, he also co-headed the Edelweiss Special Opportunities Fund and ran the India trading desk at Goldman Sachs. In the early part of his career, he was also associated with ICICI Bank as VP, Corporate Credit, with GE Capital as the Regional Head and with Deutsche Bank as Director, Credit Trading.

He holds an Electrical Engineering degree from IIT, Delhi and an MBA from Faculty of Management Studies, Delhi.



Kunal Sood, Principal, Pantheon

Kunal is a Principal at Pantheon and is responsible for sourcing, investment evaluation & diligence as well as portfolio monitoring across a range of private capital products including direct co-investments, secondaries and fund investments in Asia-Pacific. Pantheon is a global private capital investor across private equity, infrastructure & real assets and private debt, managing US\$58 Bn in AUM.

Prior to joining Pantheon, Kunal worked in direct investing with a mid-market PE firm in India. Kunal is an alumnus of Indian Institute of Technology, Delhi and is based in Hong Kong.



Manish Jain, India Head, SSG Advisors LLP

Mr. Manish Jain is currently Head of India at SSG Advisors LLP. He has nearly 20 years of buy side experience with significant track record in managing deals across industries with focus on private credit and special situations investing. He holds directorships in several portfolio companies and is also a members of SEBI's Alternative Investment Policy Advisory Committee (AIPAC).

Mr. Jain holds an MBA from the Indian Institute of Management, Ahmedabad, India.



Manish Kheterpal, Managing Partner, WaterBridge Ventures

Manish is a seasoned alternatives fund manager with over two decades of experience in venture capital, private equity, and operating experience in TMT sectors. Manish has led and managed over US\$ 600 Million of investments in India and across the US-India corridor.

He is currently the Founder & Managing Partner of WaterBridge Ventures, a leading early-stage focused VC firm in India. His investments at WaterBridge include leading start-ups like Atlan, Bijnis, Chalo, CityMall, DoubtNut, Magicpin, PocketPills, Unacademy (exit) and 9Stacks. Earlier Manish has been in senior investment roles at Rho Ventures, Actis Capital and Providence Equity Partners where he was involved in investments like Dalmia Group, Hathway Cable & Broadband, Idea Cellular, and Phoenix Lamps.

Prior to his investment roles, Manish spent 6 years in product marketing, business development with Ciena Corporation (through acquisition of Cyras) and multinational IT services firm Infosys.

Manish is an active member of entrepreneurship focused networks such as Stanford Angels and TiE. Manish graduated with a Bachelor's degree in Engineering from IIT Delhi and received his MBA from Stanford University's Graduate School of Business.



Mukund Krishnaswami, Partner, Lighthouse Funds

Mukund is a Partner at Lighthouse, having co-founded the business in the mid-2000s. Prior to forming Lighthouse, he was an Associate at Lehman Brothers, Private Equity Division, and a Business Analyst in McKinsey & Co.'s Corporate Finance and Strategy Practice. He has worked extensively in all aspects of private equity including growth capital, LBOs, private transactions, recapitalizations, early to mid-stage venture capital investments and structured transactions, having over USD 1.5 billion of investment experience. Mukund is also a Co-Founder the Linneman Letter, a leading economic research publication. Mukund currently serves on the Boards of XSEED Education, a learning system that aims to transform rote memorization into activity-based education and Miles Software, a financial services software product company for brokerages, portfolio management solutions, wealth management and treasury functions.

Mukund earned a dual, Bachelor of Science in Economics and Bachelor of Applied Science in Computer Science (summa cum laude) from the University of Pennsylvania and an MBA from The Wharton School, University of Pennsylvania.



Manish Kejriwal, Managing Partner, Kedaara Capital

Manish Kejriwal is the Managing Partner of Kedaara Capital, a private equity investment fund focused on India. The firm's investors include endowments, private and public pension funds, sovereign wealth funds and global family offices. Kedaara Capital partners with entrepreneurs and management teams to build enduring value in growth-oriented businesses and support them to achieve higher levels of performance. Kedaara also actively engages with family owned businesses to identify and create carve out plays, which with a focused approach can create a win-win for promoters and Kedaara. They offer solution-oriented capital combining deep strategic & operational expertise in focused sectors, consultative approach and global connectivity to deliver superior returns. The firm enjoys a strategic partnership with Clayton, Dubilier & Rice.

In early 2004, Mr. Kejriwal founded the India office of Temasek Holdings Pte. Ltd., where he headed all its investments and other activities till September 2011. During this time, Temasek invested over US\$ 4 billion in India. He was a Senior Managing Director and also held multiple responsibilities in Temasek Singapore. He was a core member of its senior leadership team and a key member of Temasek Holding's Senior Management Committee (SMC), and its Senior Investment & Divestment Committee (SIDC). At different times in his career, he also led the firm's global investments in the FIG sector, and its investments in Africa, Middle-East and Russia. Manish brings over 15 years of experience, encompassing the full cycle of experiences in private equity across a variety of industries and sectors in private and public companies, and in other private equity funds.

Prior to Temasek, Manish was a Partner at McKinsey & Company, Inc. and was part of their New York, Cleveland and Mumbai offices. He helped found "The Private Equity Practice" during his years in New York and was instrumental in conceiving and co-authoring the widely followed "NASSCOM McKinsey reports". Prior to McKinsey, Manish had worked at the World Bank in Washington D.C. and with Goldman Sachs (Principal Investment/Corporate Finance) in HK.

Manish received an AB from Dartmouth College where he graduated Magna Cum Laude with a Major in Economics and Engineering Sciences and where he received the Dean's Plate. He holds an MBA from Harvard University, where he graduated with high distinction as a Baker Scholar.

Manish is currently a member on the boards of Parksons Packaging, Bajaj and Bharti. Over the years he has been on the boards of various portfolio companies: Temasek Holdings Advisors India, Punj Lloyd, Bharti Infratel, Fullerton Financial Holdings and Fullerton India Credit Company. He is passionate about driving a few select education initiatives reflected by his ongoing involvement in the United World College movement, as a founder trustee at Ashoka University and as a member of the Harvard Alumni Board.

He is an active member of the Young Presidents' Organization (YPO) and was named a Young Global Leader (YGL) by the World Economic Forum. He was profiled as one of the "25 hottest young executives in India" by Business Today. He has authored various articles on PE in India and has been profiled in various newspapers and periodicals. He is a sought after speaker at numerous conferences in India, Asia and North America. Manish also serves as a member of the Alternative Investments Policy Advisory Committee, constituted by the Securities & Exchange Board of India (SEBI).



Mihir Vora, Director & Chief Investment Officer, Max Life Insurance

Mihir Vora is Director & Chief Investment Officer at Max Life Insurance. He is responsible for creating the Investment strategy and leading all aspects of the company's Funds Management function, leading a team of 20 highly qualified investment professionals.

A Mechanical Engineer, he holds a Post Graduate Diploma in Management from Indian Institute of Management, Lucknow and also a certified Chartered Financial Analyst from the CFA Institute, USA.

Mihir has more than 25 years of in-depth experience across asset classes including Equity, Fixed Income & Hybrid funds and has previously managed large mutual and sovereign wealth funds. He has launched and managed a wide gamut of investments including large-cap, mid-cap, multi-cap, sector and thematic funds. He has a long and consistent track record and has consistently delivered superior fund performance in several leading mutual funds and has built high-performing investment teams in multiple organizations.

Previously Mihir was with Birla Sun Life Asset Management, as Chief Investment Officer – Offshore and before that he was with the Abu Dhabi Investment Authority. He has also worked with HSBC Global Asset Management and ABN AMRO Asset Management as Head -Equities. In the initial part of his career, Mihir worked with ICICI Prudential and SBI Funds Management as Fund Manager.

Mihir joined Max Life in 2014 and since then has been taking our funds to the new heights. Mihir and his team handle over Rs. 70,000 Crores of Assets Under Management.



Nagasimha Swamy, Manager ESG Impact, CDC Group

Nagasimha Swamy has a career spanning over 2 decades and has worked with consulting firms, Corporates and FIs in various capacities. He has experience ranging from E&S strategy conceptualization, E&S and CC risks assessment & management, Sustainability disclosures assurance & verification, Sustainability reporting, Responsible supply chain and Corporate Social Responsibility. His academics are Master's in Environmental Sciences, PGD in Environmental Management and Industrial Safety.

Prior to joining CDC, he was leading Environmental and Social Management Group at Axis Bank.



Narayanan Sadanandan, Managing Director & CEO, SBI Pension Funds

Narayanan Sadanandan, joined SBI as Probationary Officer in 1985 in Ahmedabad Circle, is a Graduate in Commerce (with two groups cleared in Cost and Works Accounts) and an Associate of Indian Institute of Bankers with 34 years' experience in all facets of Banking including MSME, Investment Banking (both Equity & Debt), Financial Institutions, International Banking, Corporate Banking, Commercial and Retail Banking.

His earlier Assignments are as follow:

- He was Chief General Manager (SME & SCF) SBI, Corporate Centre, Head in MSME & Supply Chain Finance Vertical of SBI (Portfolio of Rs.2.5 trillion).
- Executive Vice President (Capital Market Group) heading both ECM & DCM in investment Bank subsidiary of SBI.
- Head of Financial Institutions group under International Banking group looking after correspondence relationship.
- Chief Executive Officer of Frankfurt branch of State Bank of India.
- Chief Operating Officer of Corporate Accounts Group branch, Mumbai.



Nipun Sahni, Partner, Apollo Global Management

Nipun Sahni joined Apollo in 2015 as a Partner and is responsible for the Real Estate Investments business in India. He is part of the Asia Real Estate leadership team that is responsible for investing across Asia.

Prior to that time from 2011 to 2014 Nipun was the Founder of Rezone Investment Advisors a boutique investment advisory firm focused on Indian real estate. From 2006 to 2010, Nipun was a Partner and Managing Director at Merrill Lynch and member of the leadership team of the Real Estate Investment Team in Asia. Prior to that Nipun was a Managing Director at GE Capital, India and held multiple roles during this period including real estate investments and structured finance.

Nipun is nominated as the Chairperson of the Indian Real Estate Investor group at IVCA by the industry peers and is a member of the Core committee that represents the private equity investor community in the country. IVCA is the leading platform for investors and has over 125 institutional investors as its members across venture capital, private equity and real estate private equity.

Nipun has previously served on the advisory boards of Royal Institute of Chartered Surveyors (RICS), APREA (Asia Pacific Real Estate Association), USIBC Committee (US India Business Council) in India.

Nipun graduated in Commerce from Delhi University and received his Masters degree in Finance from the MFC Program at the University of Delhi.



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Nishith Desai, Founder, Nishith Desai Associates

Nishith Desai is the founder of the research & strategy driven international law firm, Nishith Desai Associates (www.nishithdesai.com) ranked amongst the Asia-Pacific's Most Innovative Law Firms by Financial Times.

Nishith's interests span a wide spectrum of law, society and ethics. He is a renowned International lawyer, author, lecturer, researcher and a thought leader. Nishith himself is regarded as the 'Father of International Tax' in India and is a 'true pioneer' in the field of International Tax Law. He was also a director on the board of Singapore International Arbitration Centre (2011-2019).

Soon after India opened its economy to the outside world in 1991, Nishith pioneered the roots of the asset management industry in India. He has assisted the Governments of Mauritius and India in launching their offshore financial centres.

Funds:

He established the first five India Focused Funds He played a seminal role in structuring several private equity funds in addition to structuring several domestic venture capital funds. The firm has now worked for over 1400 funds across all asset classes.

Technology:

With a keen interest in technology, Nishith ensured that NDA remains ahead of the curve by actively driving legal and ethical research into emerging areas such as blockchain, autonomous vehicles, flying cars, IoT, AI & Robotics, medical devices, genetic engineering amongst others.

Research:

Combining his love for research with his inherent trait of innovative thinking, Nishith has driven the conceptualization and creation of Imaginarium AliGunjan, a state-of-the-art research facility that stands as an ode to 'Blue Sky Thinking,' near Mumbai.

Society:

Nishith is also passionate about supporting social good, and under his guidance NDA has remained at the forefront of the social sector in India. NDA has won ASIAN Law firm of the year (Pro-bono) from IFLR in 2001. NDA is one of the founding members of Impact Investment Council in India.

He has worked closely with Nobel Laureate Prof Yunus on social issues and personally received the Prof. Mohd. Yunus 'Social Business Pioneer of India' in 2010.



Nupur Garg, Founder, WinPE

Nupur Garg is a leading investor in private equity and venture capital and an expert advisor to large institutional investors. She is the founder of WinPE (<https://winpeforum.com>), a not-for-profit initiative to enhance gender diversity in the investing ecosystem.

Nupur serves as an independent director on the boards of companies including Indigo Paints Limited, Kerala Infrastructure Fund Management Limited and SIDBI, the Indian development finance institution. She is an external expert on the investment committee for the INR 10,000 crore Fund of Fund for Start-ups for investing in the Indian start-up ecosystem; and an independent member of the investment committee at the \$1 bn Fund of Funds managed by the National Investment and Infrastructure Fund (NIIF), the quasi sovereign wealth fund sponsored by the government of India. She is an advisor to and a member of the investment committee for the Dutch Good Growth Fund (DGGF) investment funds mandate given by the Dutch government for investments in SMEs in frontier markets across 75 countries. Nupur advises select fund managers on a confidential basis on matters related to institutionalization, best practices and governance. She also mentors female entrepreneurs across various platforms.

Nupur was listed in the Forbes W-Power list of Self Made Women in 2020, among India's top 100 Women Leaders in Finance (AIWMI 2019), awarded the Women Empowerment Entrepreneur Award 2019-20 and the Business Excellence and Innovative Best Practices - Academia Award 2019.

In her last and most recent full time role, Nupur led the private equity and venture capital funds business in the region for IFC and is widely credited with establishing IFC's brand and credibility as one of the most respected institutional investors in this space. Under her stewardship, the portfolio doubled in size and returns, moving from a negative IRR to delivering gains for the first time in its history.

Nupur is a CA and an MBA from MIT Sloan School of Management, with executive education from Harvard Business School.

Nupur loves to spend time with her mother, husband and 5 year-old son, travel to new places, read and do 1000-piece puzzles.



Nitai Utkarsh, Lead - Investment Strategy & Chairman's Family Office, Hero MotoCorp Ltd

A Financial Services professional with deep expertise in Family Office and the Investment Advisory space, Nitai is the Lead for Investment Strategy and the Chairman's Family Office at Hero MotoCorp Ltd., the world's largest two-wheeler manufacturer.

Over the years, Nitai has been exposed to different asset classes and financial markets (domestic and global), giving him rich experience and an extensive network. As a part of Private Banks as well as Institutional and Boutique Multi and Single Family Offices, Nitai has worked with Ultra High Net Worth Families, Corporate Treasuries, and highly placed professionals/entrepreneurs.

Nitai has been one of the earliest professionals to have worked on Family Offices in India, key to development and execution of the concept and the first ever, commercial launch of Multi Family Office Services in the country. In the process, he also founded and managed an exclusive team of portfolio analytics specialists to cater to portfolio management needs of Family Offices.

Nitai has been investing for nearly two decades across the globe's Capital Markets in multiple asset classes, specializing in investments in unlisted ventures in sectors as diverse as air purification, electric vehicle manufacturing, co-living, multi-modal ride sharing, mobile entertainment, sports, logistics, rooftop solar, B2B business platform, smart kitchen devices, electric mobility infrastructure, and more.

Currently leading efforts to create the structure and team at a large, diverse, and global Single Family Office, Nitai's interests and expertise lie in dealing with complex structural issues (solutions for Family Governance, Global Wealth preservation and transmission) and also in implementing portfolio risk-reward optimization techniques (in theory as well as in practice).

Nitai holds a degree in engineering from the Indian Institute of Technology and MBA from the Indian Institute of Management.

He has worked closely with Nobel Laureate Prof Yunus on social issues and personally received the Prof. Mohd. Yunus 'Social Business Pioneer of India' in 2010.



Prabhav Kashyap, Associate Partner, Bain & Company

Prabhav Kashyap is an associate partner in our New Delhi office, where he is a member of our Private Equity leadership team. He is also a member of our Real Estate and Infrastructure practices.

Prabhav has nearly 10 years of experience across management consulting and the airline industry. He advises private equity, venture, pension and hedge funds on issues across the deal spectrum, such as fund strategy, asset identification, commercial due diligence and post-acquisition value creation.

Within real estate and infrastructure, Prabhav has supported clients across a diverse range of issues, including full potential transformation, strategy, performance improvement, customer strategy and marketing and Results Delivery®. He has extensive experience across India, Europe and the Middle East, and has also spent time in our Munich office.

Prabhav earned his MBA from IIM Ahmedabad and graduated with a B.Tech in Mechanical Engineering from IIT Madras.



Parul Jain, Head - Investment Funds Practice, Nishith Desai Associates,

Parul Jain Head - Investment Funds Practice at Nishith Desai Associates. She focuses on international taxation, cross border transactions and fund formation practice areas including cross border investments and group reorganization strategies, M&A transactions and venture capital/private equity funding structures.

Areas of Proven Expertise:

Parul is particularly adept in advising on cross border issues arising from investments into India. She has represented several prominent private equity, venture capital, growth and angel funds in setting up their onshore and offshore fund structures including assisting them with negotiations with LPs. She has also worked with technology companies in advising them on matters involving digital taxation. She was the India Branch co-reporter for the subject "Taxation and Fundamental Rights: Taxpayers' Procedural Rights in a Globalised World" for the IFA 2015 Basel Congress. She was also the Secretary to the panel on "Indirect Transfer of Assets" for the IFA 2014 Mumbai Congress and to the panel on "Tax Treaty Override" for the IFA 2019 London Congress. This apart, she is a regular speaker at domestic and international seminars and actively contributes to various international publications. She also formed part of a four member committee which advised SEBI on changes to be brought to Angel fund Regulations in India.

Certain Significant Engagements:

- Represented a large real estate company in demerger of its real estate business
- Represented a large multi billion dollar private equity fund in restructuring its Indian Alternate Investment Fund set up in India
- Represented a large private equity fund in structuring acquisition of infrastructure assets in India
- Represented a US based Angel Network in setting up a syndicate platform in India
- Advised a Mauritius based investor in defending its tax treaty claim before the Delhi High Court.
- Represented a Singapore investor in redomiciling its Indian investment into a European entity
- Advised a UK bank on tax issues and securities law issues arising out of securities borrowing and lending transactions in India
- Advised a US based multinational corporation in tax issues arising out of reorganisation of their capital structure due to merger and capital reduction transactions
- Advised a US based multinational corporation on taxation of arbitration award received on account of a contractual dispute with an Indian party



Pratik Sengupta, Director, Alternative Assets Advisory, Duff & Phelps, a Kroll Business

Pratik is a director in the Alternative Asset Advisory group based in Mumbai. He is responsible for expanding Portfolio Valuations services in India and the Gulf Cooperation Council (GCC) markets. He has over 15 years of experience, both on the consulting and client side. His clients primarily include alternative asset managers, including sovereign wealth funds, PE funds and hedge funds across geographies.

Pratik specializes in supporting funds to create their fair value framework across diverse portfolios of illiquid and privately held securities. His focus areas include advising on valuation policy to ensure independent price verification, backtesting, calibration and fair value assessment as per different accounting standards.

He has extensive exposure to fair value accounting and contributed to the International Private Equity and Venture Capital Valuation (IPEV) fair value guidelines issued in 2008, 2012 and 2015.

Before joining Duff & Phelps in 2019, he was Head of Valuations at the State General Reserve Fund of Oman. He was instrumental in developing the Independent Price Verification framework of the organization and ensured fair valuation policies are reflected across all investment vehicles. He also took part in SGRF's initiative to be a signatory of the Santiago Principles.

Prior to joining SGRF, Pratik spent eight years with EY's UK&I practice. In this role, he provided fair valuation advisory services to various clients across markets and per different accounting standards and worked extensively for contentious valuations, impairment testing, transactions valuations and financial modelling. Some of his key clients include the top 10 global IT companies by market capitalization.

Pratik holds an M.Sc in finance from the London School of Economics and Political Science. He has worked as a mentor at both The Cherrie Blair Foundation and Acumen Fund as part of their social initiatives.



Padmaja Ruparel, Co-Founder, Indian Angel Network

Padmaja Ruparel is nationally recognized as a key player in the Indian entrepreneurial ecosystem and has helped co-found many of the relevant institutions, besides being an active Angel investor herself. Her operating experience spans large corporates, M&A, and startups/early stage companies.

She has been awarded as one of the 'Top 50 Most Powerful Women in Business' by Fortune India for 2017, 2018, 2019, listed in Forbes India's W-Power Trailblazers and "30 Most Powerful Women in India" by Business Today for 3 years running. The Women Economic Forum recognized her with its "Women of the Decade in Investment Banking" award.

She is Co Founder & President of Indian Angel Network (IAN), India's first and now possibly one of the world's largest group of business angels, comprising the who's who of successful entrepreneurs and dynamic CEOs from India and overseas. She built IAN from inception, making it within 15 years a unique institution globally, with close to 500 investors across 10 countries and a portfolio of 175+ companies in 7 countries, spanning 17 sectors. She has operationalised IAN's international operations in London – making it the only angel group in the world to set up operations outside of its home country. Padmaja has been nominated as Co-chair of Global Business Angel Network (GBAN). She is a member of the National Expert Advisory Committee on Innovation, Incubation and Technology Entrepreneurship. She is a member of several committees of BIRAC (Dept. of Biotech, Govt. of India), various committees of Ministry of Finance, DPIIT, & SEBI.

Padmaja is the Senior Managing Partner of the IAN Fund, a uniquely differentiated Fund which along with IAN, is set to create the largest horizontal platform in India for investing in seed and early stage ventures.

She is a member of the Governing Council of EM3 Services, a nation building venture seeking to create a paradigm shift in the Indian agricultural sector by improving productivity. Padmaja is an Independent Director on the Boards of Avendus Finance Pvt. Ltd. & Ester Industries Ltd.

Apart from co-founding IAN, she also set up and operationalised the Delhi chapter of The Indus Entrepreneurs (TiE) the world's largest organization focused on entrepreneurship with over 16,000 members across more than 60 chapters across 14 countries. She also established a unique model of an incubator, in partnership with the Indian Government, leveraging 400 mentors to provide mentoring & domain expertise to around 50 young fledgling incubatee companies. She played a key role as Executive Director in building the Indian Venture Capital Association, India's oldest and largest association of VC and PE firms. Currently, she is a member of IVCA's Limited Partners Council.

She helped the creation of Lankan Angel Network in Sri Lanka. She contributed actively in the Planning Commission's Committee on "Angel & Early Stage Investing in India", which resulted in a seminal report: "Creating a Vibrant Entrepreneurial Ecosystem in India".

In her corporate avatar at Xansa India, (Xansa was a US\$800mn company listed on LSE before being acquired by Steria), she led several functions over a 16 year period : handled recruitment operations, built and successfully executed an innovative brand and communication strategy and led the corporate social responsibility initiative which engaged employees, clients as also the government. She was a key member of the corporate strategy and M&A team as the Company went public, forged joint ventures and the final acquisition of the Indian company.

Padmaja picked up entrepreneurial strings very early in her career – she revived and grew the family real estate business in Calcutta – growing it from 50,000 sq ft to over 250,000 sq ft over 2 years and turned it around to become a profitable business.

A graduate with English Honours, Padmaja then completed her MBA as well as Chartered Accountancy (Intermediate) with her internship with S.R. Batliboi (an E&Y group company).



Priya Rajan, Managing Director, Silicon Valley Bank

Priya Rajan is Market Lead for India and UAE in SVB's international market development team, Global Gateway. She provides market entry advice and insights on cross-border engagement focused on constituents in the innovation ecosystem – founders and investors.

Priya's work with Indian entrepreneurs and venture capital funds has yielded tangible value with founders accessing leading programs in the US like Y-Combinator and investors getting visibility of great founders and deals.

Priya calls on her experience, expertise and connections to champion a more inclusive innovation economy. She works closely with community leaders, including Change Catalyst, Kapor Capital, and YC Female Founders. She sits on the board of directors at non-profits Big Brothers Big Sisters and Women Who Code – an organization dedicated to helping women excel in technology careers. As a venture partner at Xfund, Priya connects VC firms with superior research universities and advisor at Entrepreneurship at Cornell University.

Priya co-created the Diaspora Community initiative at SVB and is a charter member of TiE, a nonprofit focused on nurturing the next generation of entrepreneurs with Indian ties.

Prior to joining Global Gateway, Priya was a Director in our early stage practice (Startup Banking) where she led university programs and SVB Trek for student entrepreneurs. Leading to partnerships with Dorm Room Fund, The House Fund, Stanford Venture Studio and Rough Draft Ventures.

Priya's career at SVB Financial Group began as a global group financial officer, a pivotal role in the Finance team. Earlier in her career, she held financial management positions at Charles Schwab and Enterprise Rent-A-Car. In addition to a bachelor's degree from the University of Madras and a master's degree in international business from Queen's University, Priya holds an MBA in business administration from Cornell University and a California CPA in accounting and business administration.

Priya enjoys travelling the world, opening doors, and meeting new people. When not on a plane, she enjoys classical music – after studying music for over a decade, she passed on this passion and skill to her two children.



Rakesh Bhatia, Founder and CEO, TheCapitalNet

Rakesh has over 20 years of global executive leadership experience with companies like RealPage, SAP and Virsa Systems (acquired by SAP). Dr. Bhatia has been a profound enabler and coach in the startup ecosystem for the last decade by actively giving talks and mentoring entrepreneurs and stakeholders alike. He has also served multiple terms on the board of TiE Hyderabad and is closely associated with a number of incubators and business schools. Dr. Bhatia is an alumnus of IIM Kozhikode and a doctorate in Business Administration from GEM, France, with research interest in M&A, integrations, sense making and culture in international business and M&As. Rakesh loves to spend time with his family and when not working, he is found in the gym or rallying on mountains and in deserts.



Rajat Tandon, President, IVCA

Rajat Tandon is the President of IVCA. He is focused on planning, developing, and implementing IVCA's regulatory advocacy activities, while also identifying and solutioning ways for members to maximize their membership experience. His goal is to effectively influence regulatory outcomes in support of the alternate asset class.

Previously, Rajat was part of the leadership team at NASSCOM, the Indian IT and ITES/BPO body. In his role as Vice President, Rajat headed NASSCOM's 10,000 Startups initiative, providing crucial support to technology startups in India. He is passionate about creating value for entrepreneurs, funding partners, and the ecosystem as a whole.

With his early stint as entrepreneur and extensive corporate experience in the IT & Telecom and GIS/Navigable maps, Rajat competently bridges the gap between boardroom expertise and on-the-ground experience. Over the past 25+ years, he has worked in various positions ranging from technical support, sales leadership, service delivery to strategic initiatives at Siemens, Nortel, and Nokia (NAVTEQ).

Rajat also brings with him his extensive network in the startups space, having worked closely with most of the eminent industry leaders. His knowledge of the startup ecosystem, its constituents, successes, opportunities, and challenges run deep. He is also a member of CII National Start-up Council.

A Post-Graduate in Business Management from the Indian Institute of Management Technology (IIMT), Ghaziabad, Rajat also has a Bachelor's degree in Engineering from Pune University. When not busy with the VC-PE and startup communities, you will find him spending quality time with family or enjoying a game of Golf.



Renuka Ramnath, Chairperson, IVCA & Founder, Managing Director and CEO, Multiples Alternate Asset Management

Multiples has been a member, contributor and well-wisher of IVCA and participated actively at all forums. Multiples sees IVCA as "our own" industry body – the platform that allows us representation as well as brings us together to solve our needs. Multiples has been at the forefront at various committees formed by IVCA and generates thought leadership on topics that matter the most to our industry. Recently, Renuka Ramnath and Multiples, by directly engaging with all industry participants, championed channelizing industry thoughts on the SEBI AIPAC committee recommendations and bringing about changes to the guidelines.

Renuka personally spearheads these initiatives as she has seen the lifecycle of PE in India since late 1990s and thereafter from 2001 as MD & CEO of ICICI Venture and now as the Founder, MD and CEO of Multiples in 2009 – her vision is to channelize money into alternate investments through Indian VCs and PEs. For this she believes IVCA can play a championing role in knowledge dissemination, positioning of the VC and PE players in the country as well as being the partner to disseminate transparent information about ourselves to our capital providers – overall to generate continuous positive understanding about the Indian domestic environment that we operate in. She is also passionate about creating domestic pools of capital for our own industry's growth and IVCA can be at the forefront for this initiative.

Renuka, a mother of two, enjoys singing Indian classical music. She is a connoisseur of paintings and likes to spend time at her farm watching a fresh harvest. Renuka holds a Bachelor of Engineering from VJTI, University of Mumbai and an MBA from the University of Mumbai. She has also completed the AMP from the Harvard Business School.

The logo for Madison India Capital is a dark blue square with the words "MADISON", "INDIA", and "CAPITAL" stacked vertically in white, uppercase, sans-serif font. A thin, light blue horizontal bar is at the bottom of the square.

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Sambhav Ranka, Partner, IC Universal Legal (ICUL)

Sambhav heads the PE and M&A practice at ICUL and has been involved in various complex cross border (inbound and outbound) investment and acquisition transactions involving both private and public (listed and unlisted) entities.

He specializes in structuring of cross border transactions and has assisted several financial and strategic clients on their deployments and exits, companies and promoters on their capital raises and conglomerates on their merger and acquisition transactions and has thus undertaken structuring, documentation, negotiation and closing of several PE, VC, M&A and JV transactions across various industry verticals.

Sambhav has had the pleasure of advising some of the largest private equity funds, investment banks, financial institutions, corporate houses and global MNCs and has gained extensive experience in PE and M&A practice areas. He also has the experience in setting up, structuring and advising investment funds and has undertaken documentation of several onshore and offshore India eccentric funds.

Sambhav has been with ICUL since 2014. Prior to ICUL, he was associated with Nishith Desai Associates (NDA) at their Mumbai office as a senior member of the Corporate, Securities & Funds practice. He pursued his law from I.L.S. Law College, Pune and undertook LLM from University of London (Queen Mary), United Kingdom. He kicked off his legal career with a city-based law firm in London in 2006 and gained experience with the India desk of the firm for over a year there.

He has authored/co-authored several articles in leading publications, news dailies and journals and has been an avid speaker at several conferences and seminars.



Sandeep Naik, Managing Director, Head of India & Southeast Asia, General Atlantic

Sandeep Naik is a Managing Director and Head of General Atlantic's business in India & Southeast Asia. He is also a member of the firm's Management and Portfolio Committees. Before joining General Atlantic in 2012, Sandeep served as a Partner and Co-Head of India for Apax, leading investments in the healthcare, financial and business services, and retail and consumer sectors. Earlier in his career, he was Global Marketing Manager at Medtronic Inc., a scientist at Mayo Clinic, and a management consultant with McKinsey & Company. He is also the Co-Founder of InfraScan Inc., a medical device business focused on detecting bleeding inside the brain using a handheld device. Sandeep was selected as a Young Global Leader by the World Economic Forum and has served on the Global Agenda Council of New Order of Economic Thinking.



S. Srinivasan, Managing Director, Kotak Alternate Assets

S. Srinivasan (Srini) has been with the Kotak Group since 1993 and currently heads Kotak Investment Advisors Limited (KIAL), a wholly owned subsidiary of Kotak Mahindra Bank.

Srini established one of India's first Real Estate funds in 2005 and steered the growth of the business since its launch to USD 2.2 billion (funds raised till date). Srini also oversees Kotak Private Equity, Kotak Infrastructure Funds, Kotak Special Situations Fund, Kotak Listed Strategies, Investment Advisory and Kotak Cherry. Overall, KIAL has raised about USD 4.66 billion in funds across these asset classes.

As one of the earliest fund managers to raise and invest capital in India, Srini has introduced significant financing, financial structuring and negotiating skills in the alternate assets industry.

Prior to setting up the alternative asset management business for the Group, he was a part of Kotak's investment banking joint venture with Goldman Sachs since inception in 1995. As co-head of Kotak Investment Banking till 2005, Srini advised leading domestic and international companies on capital raising, M&A and strategic divestitures.

Srini is a member of the Federation of Indian Chambers of Commerce and Industry (FICCI) committee for policy initiatives on Foreign Direct Investment and REITs and the Confederation of Indian Industry (CII) subcommittee on Capital Markets. He also serves as Chairman for the Royal Institute of Chartered Surveyors (RICS), South Asia Valuation Professional Group Board. He is also Co-chairman of Asia Pacific Real Estate Association Limited (APREA) India Chapter and a member of the Governing Council of Global Real Estate Institute (GRI) – India Chapter. He is a Member of the Executive Committee at the Indian Private Equity & Venture Capital Association (IVCA) and a Member of the Private Credit Council at EMPEA.

Srini holds a Bachelor's degree in Commerce from Delhi University and an MBA from the Institute of Management Technology (IMT), Ghaziabad.



Shailesh Tyagi, Partner, Climate Change and Sustainability Practice, EY

Shailesh Tyagi leads EY's services in ESG, decarbonisation and Safety Performance domains as part of Climate Change and Sustainability Services (CCaSS). He is the Responsible Investment & ESG expert with over 20 years of experience in responsible investment and ESG, regulatory compliance, large scale program management, sustainability, energy and climate change areas.

Shailesh previously built and ran sustainability advisory and assurance services for another big 4 and a global environmental consulting firm in Australia and New Zealand for over a decade.



Sarita Bartlett, Head of ESG and Gender Lead, Obviam (the Investment Advisor for SIFEM, the Swiss Development Finance Institution)

Sarita Bartlett is a highly skilled Sustainable Investment professional and is viewed as a pioneer in this field by her peers. For the past 25 years, she has been relied upon to develop and implement integrated investment, ESG and impact strategies, policies, frameworks, and position papers for many diverse financial institutions, corporations, and companies. Leveraging her strong investment background, in-depth knowledge of ESG-Impact themes and internationally accepted frameworks, as well as her experience in multi-cultural contexts and expansive global network, Sarita is uniquely qualified to capitalize on the intersectionality between ESG risk management and impact in investment decision-making processes. Her more recent work has focused on the intricate intersectionalities in the context of private sector development where returns, risks, and impacts, particularly to vulnerable people and the environment, can be large.

Sarita is currently the Head of ESG and the gender lead at Obviam. Prior to joining Obviam, she was an Investment Manager-ESG at the Norwegian Development Finance Institution (Norfund), the Head of Socially-Responsible Investments at Norway's largest asset manager (Storebrand) and Head of Sustainability at KPMG Norway. Sarita has held numerous board and advisory committee positions. Throughout her career, she has also held the following research positions: Senior Research Fellow at The Norwegian School of Management (BI), Research Economist at Statistics Norway (SSB), and Senior Research associate at Lawrence Berkeley National Laboratory (LBNL). Sarita holds an M.A. in Economics.



Siddarth Pai, Founding Partner and CFO, 3one4 Capital

Siddarth M Pai is the Founding Partner and Chief Financial Officer at 3one4 Capital – an early stage venture capital fund based in Bangalore, India with assets under management of over \$ 100 Million as of 2019. He works extensively in policy relating to startups and Investors, working on various initiatives. He's an expert policy member at iSPIRT, a leading startup think-tank in India that has worked on the India Stack. He's also a member of the regulatory affairs committee of the IVCA. He writes in the Financial Express on policy, taxation and finance.



Sampath Reddy, Chief Investment Officer, Bajaj Allianz Life Insurance

Sampath Reddy, Chief Investment Officer of Bajaj Allianz Life Insurance, is the leader and mentor of the investment team that includes Fund Managers, Analysts, and Dealers. The team is focused on maximizing the returns on the various equity and debt funds, while managing risk, in compliance with the regulations. Most of the active equity ULIP funds of Bajaj Allianz Life Insurance are Morningstar 4 or 5 star rated funds in their respective peer categories, indicating superior risk adjusted performance over the long term. He also actively supports the Company's sales force and the distribution team in their efforts to grow the customer base.

Sampath has been associated with Bajaj Allianz Life Insurance since August 2007. He has over two decades of experience in the investment management industry, largely as a portfolio manager. Prior to Bajaj Allianz Life Insurance, he worked with firms such as Principal PNB Asset Management, Voyager, HSBC Securities & Capital Markets and ABN Amro Asia Equities in Mumbai. He holds a degree in Mechanical Engineering and followed by an MBA. Sampath is also a CFA charter holder from the CFA Institute, USA.

He keeps engaging himself in various workshops, forums etc. as part of continuing education initiatives conducted by the investment industry and academia. He has attended the Investment Management Workshop at Harvard Business School. He is also involved as a faculty member in grading the examinations conducted by the CFA Institute, USA. Sampath is a member of the Board of the CFA Society, India. He is also a member of Index Advisory Committee (Equity) of National Stock Exchange (NSE), India.



Shashank Singh, Partner & India Head, Apax Partner

Shashank Singh is an Equity Partner and Head of the India office of Apax Partners, having helped to start it in 2007. Shashank joined Apax in 2004 in London, where he specialised in Tech & Telecom deals. Shashank has led or participated in a number of key deals at Apax including Azentio Software, Fractal Analytics, Healthium Medtech, Manappuram Finance, Zensar Technologies, Shriram City Union Finance (SCUF), Cholamandalam Finance, GlobalLogic, iGATE, Apollo Hospitals, TIM Hellas, Weather Investments, TDC, Bezeq and Synetrix. He currently serves on the Boards of Azentio, Fractal, Healthium, Zensar and SCUF and was previously on the Boards of GlobalLogic, iGATE and Apollo Hospitals.

Shashank is also the Non-executive Chairman of Dasra (an NGO) and a Trustee of the Apax Foundation, as well as serves on the South Asia Advisory Board of Harvard Business School, the Vice Chancellor's Circle of Advisers for the University of Cambridge and the Executive Committee of the Indian Venture Capital Association (IVCA).

Prior to joining Apax Partners, Shashank was a strategy consultant with Monitor Company, where he advised clients in the telecoms and high technology sectors.

Shashank has an MBA from Harvard Business School, an MA in Economics from Cambridge University and a BA (Honours) in Economics from St. Stephen's College (University of Delhi).



Shivani Bhasin Sachdeva, Founder and CEO, India Alternatives

Shivani Bhasin Sachdeva is the Founder and Chief Executive Officer of India Alternatives Investment Advisors (“India Alternatives”). India Alternatives is a top performing mid-market private equity firm that backs unlisted companies that are the beneficiaries of transformational themes such as: women becoming more empowered as consumers; millennials driving a paradigm shift in consumption; technology reinventing financial services; and an increased focus on health and wellness.

The Fund has made marquee investments including: TransUnion CIBIL – India’s dominant credit information bureau; NSDL – India’s largest depository; Brinton Pharmaceuticals – India’s fastest growing dermatology focused pharmaceutical company; Gokaldas Intimatewear (‘Enamor’) - a market leader in the women’s premium lingerie space and Seclore Technology - a rapidly growing cyber security company.

Prior to founding India Alternatives, Shivani was a key member of senior management at IDFC Private Equity where she was responsible for deal sourcing, execution and monitoring companies across various sectors including domestic consumption, healthcare and hospitality. Some of her notable investments at IDFC Private Equity include HealthCare Global Enterprises, a company focused on providing best in class oncology care on a pan India basis and Vodafone Essar, a leading telecommunications company.

Shivani previously worked with Lightyear Capital, a private equity fund based in New York, where she made lifecycle investments across sectors including education and financial services. Prior to that, Shivani had successful stints in the US at the private equity arm of General Electric and the investment banking division of Credit Suisse First Boston.

Shivani has been an active member on the boards of all her portfolio companies where she has been instrumental in guiding management teams and shaping strategy. Shivani has served on the board of HealthCare Global and Gokaldas Intimatewear, and currently serves on the boards of Brinton Pharmaceuticals and Seclore Technology.

Shivani is also an Independent Director at Emaar India, one of the largest real estate developers in India with assets in the country of over \$3.5 billion, 6,000 acres of land, 50 active projects, and 14,000 people; and at HIKAL Limited, a highly innovative company working across the life science value chain with over 1500 employees and market cap of over \$185 million.

Shivani is a frequent speaker at domestic and international conferences on private equity including the SuperReturn, Europe and Singapore; Indian Venture Capital Association and AVCJ, Hong Kong and India.

Shivani has won an award for the top 25 women leaders in Finance by AIWMI (Association of International Wealth Management of India) as part of India’s Top 100 Women in Finance campaign. This campaign was designed to identify the most successful and respected women professionals in finance who are talented, resilient, ethical, strong and have grit.

Shivani received an MBA from the Wharton School, University of Pennsylvania, and a BA in Economics from Mount Holyoke College (Phi-Beta-Kappa, Magna Cum Laude, Sarah Williston Scholar).

Conclave 2021



Siddharth Shah, Senior Partner, Khaitan & Co

Siddharth Shah is a Senior Partner with Khaitan & Co in its Mumbai office and leads the funds practice for the firm. He has over 20 years of professional experience in advising clients in the matters relating to fund formations, setting up of investment platforms, structuring of private equity investments and other corporate transactional matters dealing with joint ventures and M&As in public and private space.

He has vast experience on the funds side having acted as fund counsel to a wide range of domestic and offshore funds across asset classes ranging from angel, venture capital, private equity, real estate, credit, distress asset, public market and hedge funds, REITs, INVITs etc. He advises them on the legal, regulatory and tax matters.

Because of his vast experience in the fund sector in India, he is regularly invited by policy makers such as SEBI and RBI to be part of various regulatory committees and contribute to new policy initiatives. He has been an active contributor in the formulation of the current SEBI guidelines for setting up of AIFs in International Finance Centre like GIFT.

A photograph of a man in a dark suit and black shoes riding a skateboard on a wooden deck. He is carrying a black briefcase in his left hand. The background is blurred, suggesting motion. A yellow frame highlights the text on the left.

Why do uncertain
times need a
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Sriwatsan Krishnan, Partner, Bain & Company

Sriwatsan Krishnan is a partner and leader in Private Equity and Technology practices, based in Mumbai.

Sriwatsan has nearly 15 years of management consulting experience, advising various private equity clients and investors, as well as both Indian and multinational organizations.

Sriwatsan works with financial investors on topics including commercial due diligence, fund strategy, portfolio management and operational improvement. He has also worked with multiple technology services players across growth strategy, performance improvement, sales transformation and organization redesign.

Since originally joining Bain's Delhi office in 2007, Sriwatsan has worked across a range of markets in Asia, including India, Singapore, Thailand, Indonesia and Malaysia.

He holds an MBA from the Indian Institute of Management, Bangalore.



Sehraj Singh, Managing Director, Prosus India

A former financial services and management consulting professional, Sehraj currently develops and leads Naspers' and Prosus's policy, strategic, and government initiatives across the full range of areas that impact Naspers, Prosus, and technology in the region. He helps shape product and technology agendas with policy makers inside and outside government, and advises investment and operating teams on the public policy implications on their business and on emerging technologies. He also works closely with portfolio company founders and Prosus segment CEOs across classifieds, fintech, food delivery, ride sharing, edtech, health-tech, social commerce, and logistics. His key focus areas include anti-trust/competition, product representation, net neutrality, tax policy, internet governance, data localization, intermediary liability, data privacy, technology innovation, intellectual property, startups policy, online content policies, free expression, FDI and foreign Investment. A technology evangelist, he represents the internet and technology industry on parliamentary committees, and regularly engages with government, regulators, law enforcement and policy-makers. Sehraj has formerly worked in different leadership roles across LinkedIn / Microsoft, Google, and Russell Investments. Sehraj holds an A.B. in Economics, and a Master in Public Policy from Harvard University, where he was also a Teaching Fellow at the Center for Public Leadership, a Graduate Fellow at the Mossavar Rahmani Center for Business & Government and a Visiting Fellow at the Program for Financial Systems at Harvard Law School.



Sudhir Variyar, Managing Director & Deputy CEO, Multiples Alternate Asset Management

Sudhir Variyar is a Managing Director & Deputy CEO with Multiples Alternate Asset Management Private Limited, a leading Indian mid-market private equity fund. He has over two decades of experience in financial services of which the last ten years has been in private equity. He has a strong investment track record and has led investments across a range of sectors including financial services, health care, logistics and infrastructure services. Prior to private equity he has experience across investment banking, lending and structured finance.

Sudhir holds a postgraduate degree from the Indian Institute of Management, Calcutta and a B.Tech in Chemical Engineering from IIT, Varanasi.



Shweta Jalan, MD & Head, Advent India

Shweta Jalan joined Advent in 2009. Prior to that she worked for almost a decade at ICICI Venture, which at the time was the largest private equity firm in India. Shweta has experience in sourcing and negotiating transactions, and advising on the management and successful exiting of investments through both sale to strategic buyers and listing of companies. She has experience of working across a wide range of sectors including healthcare, FIG, consumer and IT/BPO. Before joining ICICI Venture, she was working for a year at Ernst & Young in their corporate finance division.

Awards & Achievements:

- Awarded 'India's Top 40 Under Forty' by Economic Times & Spencer Stuart.
- Identified top 15 women in India Inc. by 'Forbes India W-Power Trailblazers'.
- Identified as one of the 'Most Powerful Women in Indian Business' - Business Today
- Identified as one of the '50 Most Powerful Women in Business' - Fortune India Magazine
- Identified as one of the 'India's 30 Most Powerful Women' – Business Today Magazine

Investments participated in:

Shweta has worked on a large number of investments during her career, four at Advent, including Care Hospitals, Crompton Greaves Consumer Electricals Limited, Quest Technologies, ASK Investment Managers Pvt. Ltd. and the Element K acquisition by Skillsoft. Investments in ICICI Venture included companies like ACE Refractories, Updater Services, Rubamin, Tata Infomedia and VA Tech Wabag.

Current Directorships:

- Crompton Greaves Consumer Electricals Ltd
- Quest Global Services Pte. Ltd.
- Ask Investment Managers Pvt.Ltd
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Suchi Mukherjee,
CEO & Founder,
LimeRoad

The power behind India's first online social discovery platform, LimeRoad.com, Suchi Mukherjee is the first Indian to receive the Cambridge Commonwealth Trust Scholarship for studying Economics at Cambridge University in 1994. She graduated from St. Stephen's College, Delhi University and procured her Master's in Finance and Economics from the London School of Economics where she won the British Chevening Scholarship.

Her success through LimeRoad is suggested by her former successful roles in some of the most noted organizations on the global stage. Being passionate about creating and scaling business, Suchi crafted an eminent career for herself. She started as a member of the team which designed India's first special purpose financing vehicle, and then the world's largest aviation insurance company via a transatlantic merger. She went on to serve her forefront role in Ebay contributing to its early business in the UK which went on to become the largest market for the company. She later went on to become a member of the Executive Management team at Skype and led teams that designed and launched the biggest upgrade in Skype's history. She finally became the Managing Director and CEO of Gumtree, UK's largest online classified business.

Even after staying away from India for 15 years, Suchi came back with a trust that India has immense potential to nurture a transformational business. She conceived the vision of LimeRoad after the birth of her second child while reading a magazine during her 'me-time'. She was passionate about creating a social discovery platform for people to find affordable products in a fun and easy way. She envisaged LimeRoad, also to give power to small sellers and enable them to enter mainstream commerce. Her idea of LimeRoad has now turned into a reality with the company becoming one of the premier online shopping platforms that not only gives local sellers a stage to sell, users to discover amazing products but also enables users to share their unique style sensibilities as a part of an active Scrapbooking community, exclusive to LimeRoad.

Her advanced outlook and her passion to bring a revolution in the online industry got her recognized as the proud Founder and CEO of LimeRoad.com, India's most loved online shopping destination. She has also been selected as one of the 15 women worldwide – high potential leaders under 40 for driving change and impact, showcased and celebrated at the World Women's Forum in Deauville, Paris, 2010. Recently, she was one amongst the few entrepreneurs chosen to address the Startup India Standup India Event in New Delhi and share the dais with Prime Minister Narendra Modi. This year, she was acknowledged with the Women Super Achiever Award @ 25th Silver Jubilee Year of WORLD HRD CONGRESS. She was felicitated with the Sanmarg 'You Inspire' Special Award for Pride of Bengal at the Sanmarg Aparajita Awards 2017. Earlier, bestowed as the Woman Entrepreneur of The Year in NDTV Unicorn Start-up Awards of 2016, Suchi is one of the most powerful entrepreneurs in business today. Through LimeRoad.com, Suchi has not only empowered users and sellers to enjoy a delightful online commerce experience but has also inspired women to bring out the entrepreneur in them, play host to powerful businesses and contribute to commerce in India. LimeRoad also recently won Supply Chain Management & Logistics Award at The Economic Times 4th Annual Supply Chain Management Summit, 2017.

Achievements:

1. LimeRoad has been the fastest growing apparel platform online, for 10 consecutive quarters.
2. With 50 million+ visits, the country's highest conversion rates as well as capital efficiency, LimeRoad is a community of a unique set of sellers and women curators, who together post a record 3000+ new products and 20,000 new fashion stories per day.
3. Prior to LimeRoad, she helped build eBay in the UK, was on the Executive Team of Skype where her team designed the biggest upgrade in Skype's product history, and as Managing Director built Gumtree into the #1 horizontal classifieds business in the UK.

Recognition:

- 2015, Business Today Coolest Start-up – awarded to LimeRoad
- 2016, NDTV Woman Entrepreneur of the Year
- 2010, Rising Talent, Global leaders under 40, World Women's Forum, Deauville Paris
- 2018, ASSOCHAM Women Entrepreneur of the Year

Education:

- B.A (Hons) Economics, Cambridge University, Cambridge Commonwealth Scholar
- MSC, Finance & Economics, London School of Economics



Tarun Luthra, Senior Investment Professional, DEG

Mr. Tarun Luthra is a senior investment professional at Deutsche Investitions-Und Entwicklungsgesellschaft ("DEG") where he is part of the Asia Private Equity team. Tarun has direct coverage of South Asia where he leads PE/VC investments and manages a portfolio of funds through Advisory Committee positions in India, Sri Lanka and Singapore. Since joining in 2016, he has contributed to shaping and delivering on DEG's Fund of Funds strategy, diversifying the India portfolio and driving co-investments with a focus on asset light, new economy businesses. Prior to DEG, Tarun worked as an investment banker and strategy consultant across India, the Middle East and Africa. He is passionate about and supports several social causes, with universal access to high quality education closest to his heart. Tarun holds an MBA and a gold medal in Economics from the University of Delhi.



Udai Dhawan, Founding Partner, India Head, Affirma Capital

Udai Dhawan is a Founding Partner and the India Head at Affirma Capital, an independent private equity firm with USD 3.5BN in AUM across Asia, Africa and the Middle East. Udai has over 24 years of financial services experience and represents Affirma Capital on the boards of several portfolio companies.

Prior to Affirma Capital, Udai was Managing Director and Head of India for Standard Chartered Private Equity (SCPE). Having joined SCPE in 2008, Udai was responsible for building the India franchise and was involved with several of the fund's investments. Prior to SCPE, Udai worked for over a decade in corporate investing, M&A and corporate finance, across India and the United States with JP Morgan, Sabre Inc., Kotak Mahindra Capital and Arthur Andersen.

Udai has an MBA from the Wharton School, University of Pennsylvania and is also a chartered accountant from the Institute of Chartered Accountants of India.



Varun Alagh, Co-founder & CEO, Mamaearth & The Derma Co.

Driven by purpose and passion, Varun Alagh Co-founded Honasa Consumer Pvt. Ltd. in 2016. With over 10+ years of leadership experience in sales and marketing roles with world-renowned FMCG brands, Varun has mastered the art of building a brand and making it profitable. Varun started his career with Hindustan Unilever and has, twice been listed amongst the top managers in HUL. He then went on to become the Senior Brand Manager at Diageo followed by a 4 years stint at Coca Cola wherein he managed the ATL, BTL, Digital & Trade activations for Smirnoff and has been instrumental in launching Coke Zero in India. During his corporate stint, he has won multiple recognitions including Business Unit Presidents Award, Above and Beyond Award and I am Diageo Award. Varun leverages his understanding of the FMCG market to build MamaEarth's and its 100% toxin-free products portfolio.

He holds a Masters in Finance and Marketing from XLRI, Jamshedpur, and Bachelors in Engineering from Delhi College of Engineering (DCE).



Venkat Ramaswamy, Vice Chairman, Edelweiss Group

Venkat Ramaswamy has three decades of experience in the financial markets and has been one of the driving forces in transforming what was once India's first new age boutique investment bank to a leading independent financial services company. Amongst his responsibilities, he is also Chairman of Edelweiss's Asset Management Business and has oversight over Edelweiss Asset Reconstruction company.

Using his skills at building and maintaining large institutional relationships, including International Pension Funds and Insurance companies, the Alternative Asset Management business has become among the largest in India over the last 5 years.

An MBA from the University of Pittsburgh, USA, he also holds a Bachelor's Degree in Electronics Engineering.



Vivek Soni, India Private Equity Leader, EY

Vivek Soni is a strategic thinker and leader. More than 22 years of experience in M&A advisory, Private Equity investing, structured finance and running a PE portfolio company. Passionate biker and avid traveler.

Vivek leads the Private Equity Services for EY in India. He leads a cross-functional team tasked with the coverage of EY India's Private Equity (PE) and Venture Capital (VC) fund clients and their portfolio companies. Vivek is also engaged in various M&A deals and plays an important role in building and maintaining relationships with large PE and VC funds.

He has over two decades of consulting and deal advisory experience across diverse sectors and market segments across Indian and international markets. His experience encompasses business restructuring, business development, management and leadership, debt financing, equity raising, private equity investing, new products development and structured finance. Vivek is part of a rare group of professionals who bring together a depth of experience across sell-side advisory, buy-side PE investing and on-ground operational experience of leading and scaling up a PE-backed services business in India.

Vivek holds an MBA from London Business School and is a Chartered Accountant.



Wen Ting Geok, Principal, Mercer Alternatives

Wen Ting is a Principal with Mercer Alternatives and focuses on sourcing, evaluating and monitoring private equity fund investment opportunities across Asia-Pacific. Wen Ting has been in the financial services industry since 2008, focusing on private equity since 2012. She joined Altius Associates in 2015, which was acquired by Pavilion Financial Corporation in 2016 and merged with LP Capital Advisors to become Pavilion Alternatives Group. She is now with Mercer Alternatives following Mercer's acquisition of Pavilion Alternatives Group in late 2018.

Previously, she worked for Aten Capital as a senior associate involved in raising funds for an India-focused mezzanine fund and provided debt advisory to companies. Prior to that, she was a senior associate at SAC Capital, where she was involved in corporate finance work, such as IPOs and M&A. Wen Ting started her career at PricewaterhouseCoopers as an auditor.

Wen Ting holds a Master of Science in accounting and finance from the London School of Economics in the UK and a Bachelor of Accountancy from Nanyang Business School, Nanyang Technological University in Singapore.



Wei-chou Su, Partner & Head of Asia, StepStone Group

Weichou Su is a Partner and head of Asia with the StepStone Group. He is based in the firm's Beijing office and is responsible for the firm's investment activities in the Asia region, including primary, secondary and co-investments. StepStone is a global private markets firm overseeing over \$330 billion of private capital allocations, including approximately \$80 billion of assets under management.

Prior to joining StepStone, Weichou was a Managing Director of the Hina Group, an investment banking and private equity firm with a focus on Greater China. Before joining the Hina Group, Weichou held a number of senior executive positions with leading global telecom and technology companies. Weichou was also Managing Director of the United States Information Technology Office (USITO) in China where he served as an industry leader to promote trade and investment in the technology sector.

Weichou holds a joint MBA from the Kellogg School of Management, and Hong Kong University of Science and Technology, and an MA from the University of Massachusetts at Amherst.



William Yea, Principal, Collier Capital

William Yea is a Principal based in the firm's Hong Kong office.

Prior to joining Collier Capital in 2011, William was a Financial Accountant at Thames Water.

William has a BA (Hons) from the University of Manchester, an MSc in Finance from London Business School, and an MBA from the University of Oxford. He is a Chartered Management Accountant.



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